Advancing a Legacy of Caring
Capital Campaign Update

Mercy Hospital Foundation is working to raise $8.6 million over a three-year period to support construction and renovation on Mercy Hospital’s campuses in Coon Rapids and Fridley. While this goal is lofty, it reflects only a portion of the total $107 million capital investment Allina Health is making in our north metro hospital. With less than two years remaining in the campaign, the foundation is more than 60 percent toward its goal. Deep gratitude goes out to the hundreds of community friends, supporters and hospital employees who have already contributed to the campaign and a warm invitation to many others to make a gift.

Opportunities to support Mercy Hospital include:

- Outright gifts of cash, check or credit card
- Stock gifts or other appreciated securities
- Planned gifts in the form of annuities, trust, insurance policies or real estate
- Corporate matching gifts

Opportunities for giving and the latest campaign progress can be found at mercuryfoundation.org.

Capital Campaign Update
Projected Revenue Sources

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lead/Major Gifts</td>
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</tr>
<tr>
<td>Planned Gifts</td>
<td>$5.4 m</td>
</tr>
<tr>
<td>Other (1%)</td>
<td>$3.1 m</td>
</tr>
<tr>
<td>Total</td>
<td>$13.9 m</td>
</tr>
</tbody>
</table>

Consider a planned gift
Through a planned gift to Mercy Hospital Foundation you can:

- Significantly increase your annual income
- Provide for your retirement
- Increase the amount of financial support you can provide to your family
- Reduce your income taxes and/or estate taxes
- Provide exceptional health care at the hospitals and impactful programs and services throughout the community.

Planned Gift options include:

- Outright gifts of cash, stocks, bonds or real estate
- Bequests of a specific dollar amount or percentage of estate
- Life insurance policies
- Charitable remainder trust
- Charitable lead trust.

Please visit our planned giving web site at mercuryfoundation.org to learn more.

We want to hear from you
If you would like to learn more about making a planned gift.

Corporate giving (AHS) student Scott Springar, 16, took part in a health screening at school, but he had no idea the results would be life altering. But a high blood sugar reading revealed that Scott has type I diabetes.

“Thank you to my endocrinologist, I didn’t really know how serious it was.”

This screening is part of the Anoka-Hennepin School District Healthy Student Partnership program between Mercy Hospital and the Anoka-Hennepin School District have been providing health screenings to high school students since 1995. The program started as a partnership between Allina Health, the District 5M7 Lions Club, Mercy Hospital Foundation and the school district with the goal of improving student health.

Through generous donations of organizations such as Connexis Energy, the program has expanded to eight high schools and has provided health screenings to more than 24,800 high school students. Of these students, about 10 percent were identified as being at risk for health problems, including high blood pressure, high cholesterol, obesity and more.

“When we identify a student as being at risk of a health problem, we work with the school nurse to (continued on inside)
Dear friends,

One of Mercy’s dessert friends passed away earlier this year. Mary Viani, who was instrumental in founding Unity Hospital, was remembered at a memorial service earlier this summer. Stories of her vivacity, hard work and determination showed the importance of having an excellent hospital in the north metro. We are indebted to Betty and the North Suburban Hospital District for making Mary’s Unity campus a source of healing and hope for our region.

Now that our “Advancing a Legacy of Caring” capital campaign is 75% funded, we are hearing more wonderful stories from grateful patients, dedicated physicians and partners and members of our area businesses and civic organizations. Rising $8 million dollars to support the expansion and innovation projects at Mary’s campuses in Fridley and Coon Rapids is possible through the commitments of generous members of our community who value Mercy’s 50 plus years of outstanding care and who are investing in the hospital’s future for the next several decades.

Please consider making a gift to support Mercy Hospital during this important campaign.

Joseph Strauss, President
Mercy Hospital Foundation

Plan a gift and change a life

Do you know the impact a meaningful and lasting gift is within reach? Planning what to give, how to give and when you provide end-of-life care with Mercy and give you financial benefits today. Visit MHDiffs.org for more information.

Construction Update

• Dahlstrom Street – An additional right turn lane was added on this street to ease traffic flow. The intersection will be repaved with increasing traffic on the east side of the campus.

• Emergency Department – Thomas ED makes two patient rooms and expansion to include a trauma resuscitation room and ?-bed inpatient bulb and ED waiting area, with the final 5-bed of the parking ramp with three, 2-bed, rooms.

• Parking ramp and main entrance – The parking ramp and main entrance will open in October. Main receipts office will relocate to the new west main entrance area.

• Laboratory services – Two temporary windows will be temporarily relocated to the east entrance (current main registration area in November).

• ICU – Currently 18 of 25 of the new ICU patient rooms are open. The remaining rooms will be completed in November.

School health screening

(continued from front)

Dear friends,

The nurse who administered Scott’s blood sugar test recommended he get to a doctor as soon as possible. Scott parents took him to Children’s Hospital in Minneapolis. Scott saw a doctor who saw him to his finger up to six times a day to check his blood sugar levels and inject himself with insulin several times a day.

This is the first time the Healthy Student Partnership program proved invaluable to a student and his family. A few years ago, a high blood pressure reading led to the diagnosis of a congenital heart problem and emergency surgery for another student. The doctors said it not for the screening that led to the surgery, that the student could have had a tragic outcome.

“We think it’s a highly successful program,” said Jeff McGonigal, associate superintendent for high schools at the Anoka–Hennepin School District. “It is very unique, and I wish it wasn’t. I wish other districts were doing it. At this point, we’re only the ones for sure.”

The Healthy Student Partnership’s goal of providing health education and screenings has been significantly supported by Mercy Hospital Foundation. If you would like to donate to the Healthy Student Partnership, please contact the foundation at 763-236-3966.

Healthy Tip: Helping your overweight pet

Minnesota usually ranks in the top 10 among the 50 states when it comes to good health. Unfortunately, Minnesota recently came out on top for most overweight adults and current smoking rate. Learn how you can help your pet be more fit and healthy at the same time. Read more at https://bit.ly/2xtr/1ly1n

Award-winning care

As part of Allina Health, Mercy Hospital’s mission is “to serve our communities by providing exceptional care, as we prevent illness, restore health and provide comfort to all who entrust us with their care.” Efforts in this mission have given Mercy Hospital various awards and recognition for exceptional care and compassion for patients.

• U.S. News & World Report Best Hospitals: U.S. News & World Report (www.health.usnews.com/best-hospital) ranks hospitals based on data and information from the United States to track specialty care. They publish their results in their annual Best Hospitals report. Mercy Hospital has consistently ranked among one of the best hospitals in Minnesota and in August 2017 was ranked in the Top 15 in the state and was named Best Regional Hospital due to its high-performing ratings, procedures and conditions.

• 100 Top Hospitals: In March 2017, Mercy Hospital was named one of the nation’s 100 Top Hospitals for a large community hospital with less than 500 beds. Visit us on http://www.MercyHospitalMN.com/Pages/100GreatCommunityHospitals.aspx.

• Blue Cross Blue Shield Distinction Centers: This program was developed with input from the medical community and evaluates hospitals on their ability to deliver high-quality and safe specialty care based on criteria that directly impact patient outcomes – e.g., surgical team expertise and a history of better outcomes for patients. Mercy Hospital has received Blue Cross Blue Distinction honors for hip and knee replacements, spine surgery, gastric stapling, gastric band and cardiac care.

• 50 Top Cardiovascular Hospitals: TriStar also identifies the 50 top cardiovascular hospitals in the nation based on measures such as survival, complication and readmission rates. Mercy Hospital has been named to this list nine times.

• Gold Seal of Approval: Mercy Hospital’s Joint Replacement Program earned The Joint Commission’s Gold Seal of Approval for hip and knee replacements by demonstrating compliance with The Joint Commission’s national standards for health care quality and safety. The Joint Commission is the national accrediting agency for health care organizations.

• 100 Great Community Hospitals, 2017: The Becker’s Hospital Review editorial team selects hospitals based on analysis of key variables, rankings and combinations in addition to the hospital’s standing in the mechanics of student financial aid.

• Best Cancer Hospitals for Second Opinion: The U.S. News & World Report (www.health.usnews.com/best-hospital) company that identifies the top hospitals in the country based on key quality measures such as readmission rates, length of stay, mortality rates and cost. This is a reference on the list.

• Overall quality and safety of patient care by The Joint Commission

• Primary Stroke Center certification from DNV-GL

• Institute for Healthcare Improvement Hosted Hospital designation for success in preventing two type of hospital-acquired infections.

• The Society of Chest Pain Centers accreditation to Mercy’s Emergency Department, Heart & Vascular Center and emergency medical personnel for extensive and coordinated efforts to reduce deaths from heart disease.

• National recognition from the Metabolic and Bariatric Surgery Accreditation and Quality Improvement Program for the Bariatric Surgery Center.

• American College of Surgeons’ Commission on Cancer Accreditation

• Laboratory Services Accreditation
Dear friends,

Living in the North Metro area of the state, I know the important role Mercy Hospital plays in the health of our community. From the birth of my great-granddaughter to my current emergency cardiovascular procedures, my family has been blessed with Mercy’s excellent health care. My family, friends, neighbors and coworkers also rely on Mercy as the premier hospital in the area. Having a comprehensive health care system close to where we work and live makes Mercy our first choice.

One of Mercy’s desert friends passed away earlier this year. Wally Weltz, who was instrumental in founding Unity Hospital, was remembered at a memorial service earlier this summer. Stories of his hard work, determination and love for the hospital are inspiring and show the importance of having an excellent hospital in the north metro. We are indebted to Wally and the North Suburban Hospital District for making Mercy’s Unity campus a source of hope and healing for our region.

Now that we’re Advancing a Legacy of Caring, capital campaigns are in full swing; we are hearing more wonderful stories from grateful patients, dedicated physicians and patients and members of our area businesses and civic groups. Raising $88 million dollars to support the expansion and renovation projects at Mercy’s campuses in Fridley and Coon Rapids is possible through the commitments of generous members of our community who value Mercy’s 90 plus years of outstanding care and who are investing in the future for the next several decades.

Plans continue making a gift to support Mercy Hospital during this important campaign.

Joseph Strons, President
Mercy Hospital Foundation

Plan a gift and change a life

Do you wonder if your gifts of a meaningful impact and how can I make my gift even more impactful? Learn how you can have your best gift ever and help improve the care for generations ahead.

Visit MHF.co/50years for ways to donate and give to Mercy Hospital Foundation.

Construction Update

•   5 East – The new orthopedic unit will open in two phases with the final 22 patient rooms opening in late October and the final 17 rooms and new therapy space opening in January 2018.

•   Institute for Healthcare Improvement Mentor Hospital designation for success in preventing two type of hospital-acquired infections.

•   Suburban Hospital District for making Mercy’s Unity campus a source of hope and healing for our region.

•   100 Great Community Hospitals, 2017:

•   100 Top Hospitals: Minnesota inpatient care and surgery and lowest hospital-acquired infections.

•   National recognition from the Metabolic and Bariatric Surgery Accreditation and Quality Improvement Program for health care quality and safety. The Joint Commission is the nation’s oldest health care accrediting agency.

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•   Surgical Services – On Oct. 25, 2013, the new operating rooms will open and sterile processing will move into their new space. Focus will then switch to renovating the three remaining operating rooms and construction of the new post-acute care unit, pre-surgery unit, employee locker room and the final 17 rooms and new therapy space opening in January 2018.

•   Kitchen – Planning continues for the kitchen renovation late this year. More details will be forthcoming as this fall progresses.

As part of Allina Health, Mercy Hospital’s mission is to “serve our communities by providing exceptional care, as we prevent illness, restore health and provide comfort to all who entrust us with their care.” Efforts in this mission have gone beyond just providing quality care to give back to the community through grants and donations for specific opportunities that benefit the people of our community. Here are some of those awards and what they mean.

•   U.S. News & World Report Best Hospital: U.S. News & World Report (www.health.usnews.com/best-hospitals/ranking) evaluates data and information from the United States to rank specialty hospitals. They publish their results in their annual Best Hospital report. Mercy Hospital has consistently ranked among one of the best hospitals in Minnesota and in August 2017 was ranked in the Top 10 in the state and was named Best Regional Hospital due to its high-performing ratings, procedures and conditions.

•   100 Top Hospitals: In March, 2017, Mercy Hospital was named one of the nation’s 100 Top Hospitals for a second consecutive year, according to the 100 Top Hospitals program by Health Data Insight, LLC. This is a health care data and analytics company that identifies the top hospitals in the country based on key quality measures such as readmission rates, length of stay, mortality rates and cost. This is the hospital’s sixth time on the list.

•   50 Top Cardiovascular Hospitals: Trivium also identifies the 50 top cardiovascular hospitals in the nation based on measures such as survival, complication and readmission rates. Mercy Hospital has been named to this list nine times.

•   Gold Seal of Approval: Mercy Hospital’s Joint Replacement Program earned The Joint Commission’s Gold Seal of Approval® for hip and knee replacements by demonstrating compliance with The Joint Commission’s national standards for health care safety and quality. The Joint Commission is the nation’s oldest and largest voluntary health care accreditation agency.

•   100 Great Community Hospitals, 2017: The Becker’s Hospital Review editorial team selects hospitals based on analysis of key variables, rankings and combinations in addition to the hospital’s reputation in the medical community.

•   Blue Cross Blue Distinction Centers: This program was developed with input from the medical community and evaluates hospitals on their ability to deliver high-quality and safe specialty care based on criteria that directly impact patient outcomes – e.g., surgical team expertise and a history of better outcomes for patients. Mercy Hospital has been designated a Blue Distinction Center for knee and hip replacement, spine surgery, gastric stapling, gastric band and cardiac care.

•   Mercy has won awards from various national rating agencies. However, these agencies charge fees to hospitals who wish to promote their rating. Allina Health has chosen not to participate in these for-pay-based awards.

Analyzing data and providing quality care, Mercy Hospital has received accreditation for many of its programs. Accreditation is given when a program meets stringent criteria and safety standards for national, state and local agencies.

•   Overall quality and safety of patient care by The Joint Commission

•   Primary Stroke Center certification from DNV-GL

•   Institute for Healthcare Improvement Mentor Hospital designation for success in preventing two type of hospital-acquired infections.

•   The Society of Chest Pain Centers accreditation to Mercy’s Emergency Department, Heart & Vascular Center and emergency medical personnel for extensive and coordinated efforts to reduce deaths from heart disease

•   National recognition from the Metabolic and Bariatric Surgery Accreditation and Quality Improvement Program for health care quality and safety. The Joint Commission is the nation’s oldest and largest voluntary health care accreditation agency.

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One of Mercy’s desert friends passed away earlier this year, Susan Walz. Susan was instrumental in finding Unity Hospital, was remembered at a memorial service earlier this summer. Stories of her hard work and determination showed the importance of having an excellent hospital in the north metro. We are indebted to Susan and the North Suburban Hospital District for making Mercy’s Unity campus a source of healing and hope for our region.

Now that our “Advancing a Legacy of Caring” capital campaign is in full swing, we are hearing more and more stories from grateful patients, dedicated physicians and partners and members of our area business and civic groups. Giving $8 million dollars to support the expansion and renovation projects at Mercy’s campuses in Fridley and Coon Rapids is possible through the commitments of generous members of our community who value Mercy’s 50 plus years of outstanding care and who are investing in the hospital’s future for the next several decades.

Plan a gift and change a life

Did you know gifts of a meaningful and lasting impact are within reach? Planning to give, how to give and when to give provides enduring support for Mercy Hospital and gives you financial benefits today. Visit MHHF.org/plansa gift for more information.

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Construction Update

Construction is completed on the Unity campus and ongoing on the Mercy campus. Here’s a quick update on what’s happening.

4 East – The fourth (fourth) new patient room and the fourth operating room opened on Oct. 23.

5 East – The new orthopedic unit will open in two phases with the first 22 patient rooms opening in late October.

Surgical Services – On Oct. 23, 22 new operating rooms will open and sterile processing will move into their new, patient-focused floors. They will then work to renovate the remaining operating rooms and construction of the new orthopedic center with the transfer of the surgical intensive care unit and waiting rooms for patients and families.

Kitchen – Planning continues for the kitchen renovation later this year. More details will be forthcoming this fall.

School health screening

School health screening (continued from front)

ensures that the patient’s parents are notified,” said Dawn Prince, supervisor of the wellness program. “The nurses follow up with the students and their parents to see how they are doing.”

The nurse who administered Scott’s blood sugar test recommended he get a doctor as soon as possible. Scott’s parents took him to Children’s Hospital. Scott was told he had a Type 1 diabetes and was told he needed to check his blood sugar levels every one to two hours.

“We think it’s a highly successful program,” said Jeff McGonigal, associate superintendent for high schools at the Anoka-Hennepin School District. “It is in my view, and I wish it wasn’t. I wish other districts were doing it. At this point, we’re the only one I know for sure.”

The Healthy Student Partnership’s goal of providing health education and screenings has been significantly supported by Mercy Hospital Foundation. If you would like to donate to the Healthy Student Partnership, please contact the foundation at 763-236-3166.
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MERCY HOSPITAL FOUNDATION
A newsletter from
MERCY HOSPITAL FOUNDATION for friends of Mercy Hospital

Community Connections
A newsletter from
MERCY HOSPITAL FOUNDATION

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Community Connections is Mercy Hospital Foundation’s (MHF) publication highlighting donor gifts and work in the hospital and the community. Brief articles relating to health care efforts to help keep families healthy. The goal of this outreach is to better keep MHF connected to our donors and friends. Please feel free to email feedback to mhf@allina.com.

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School health screening brings life-changing diagnosis for Anoka High School student

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Kathy Schultz
Executive Assistant

Community Connections is Mercy Hospital Foundation’s (MHF) publication highlighting donor gifts and work in the hospital and the community. Brief articles relating to health care efforts to help keep families healthy. The goal of this outreach is to better keep MHF connected to our donors and friends. Please feel free to email feedback to mhf@allina.com.
Working together, we can build healthier and stronger living in the North Metro.

Mercy Hospital Foundation is working to raise $8.6 million over a three-year period to support construction and renovation on Mercy Hospital’s campuses in Coon Rapids and Fridley. While this goal is lofty, it reflects only a portion of the total $107 million capital investment Allina Health is making in our north metro hospital. With less than two years remaining in the campaign, the foundation is more than 60 percent toward its goal. Deep gratitude goes out to the hundreds of community friends, supporters and hospital employees who have already contributed to the campaign and a warm invitation to many others to make a gift.

Opportunities to support Mercy Hospital include:

- Outright gifts of cash, check or credit card
- Stock gifts or other appreciated securities
- Planned gifts in the form of annuities, trust, insurance policies or real estate
- Corporate matching gifts
- Charitable lead trust.
- Charitable remainder trust
- Life insurance policies
- Bequests of a specific dollar amount or percentage of estate
- Outright gift of cash, stocks, bonds or real estate

Planned Gift options include:

- Outright gifts of cash, stocks, bonds or real estate
- Bequests of a specific dollar amount or percentage of estate
- Life insurance policies
- Charitable remainder trust
- Charitable lead trust.

Please visit our planned giving web site at allinahealth.org/mhf to learn more.

We want to hear from you:

- I would like to learn more about making a planned gift.
- I have already included a gift to the foundation in my estate plan.
- I would like to help ensure Mercy Hospital continues delivering state-of-the-art health care to the 600,000 people living in the North Metro.

Working together, we can build healthier and stronger communities.

Your support can help ensure Mercy Hospital continues delivering state-of-the-art health care to the 600,000 people living in the North Metro.

Consider a planned gift

Through a planned gift to Mercy Hospital Foundation you can:

- Significantly increase your annual income
- Provide for your retirement
- Increase the amount of financial support you can provide to your family
- Reduce your income taxes and/or estate taxes
- Provide exceptional health care at the hospitals and impactful programs and services throughout the community

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