The background features a light blue and green watercolor wash. A vertical border on the left side consists of a repeating pattern of small, dark blue, teardrop-like shapes. The text is centered on the page.

2017

Report to the
Community



UNITED HOSPITAL
FOUNDATION

Roadside Delivery

As most people unwrapped presents Christmas morning, Hannah Lindeman and husband Taylor were headed to United Hospital with a daughter on the way.

Unable to wait for the drive to end, Poppy Lindeman arrived on the side of Highway 8 in Chisago County, thanks to the quick thinking by an Allina Health Emergency Medical Services (EMS) dispatcher, Jake Prager.

Poppy and mom were quickly brought to United Hospital and were greeted by a team from The Mother Baby Center at United and Children's – Minnesota. It was quite the celebration on campus.

"When I think about that birth story," said Lisa Archer, director, The Mother Baby Center, "I think about all the people who came together on that Christmas day. It started with the Allina Health EMS dispatcher, the police department and everyone who was out there on the side of the road helping this family. It continued with the ambulance driver asking where she wanted to go, to the team of United care providers ready and waiting when they arrived."

Another unique aspect to this story came from Social Media. The first responder on the scene shared on Social Media news of the roadside delivery. By the time the family arrived at the hospital, United's Media Relations expert was onsite to protect the privacy of our patients and families while managing the national media attention this story drew.

"The providers and various members of the Allina Health family came together on Christmas Day, leaving their families to come in and help. It just resonated with me that we all rise to the occasion when we need to. There are sacrifices we all make in order to ensure our patients have the greatest experience while entrusting us with their care."

Lisa is passionate about nursing and nursing leadership. What really drives her is the ability to touch lives. Not just the lives of our patients, but also those of the families we serve and those that deliver care. "Creating an atmosphere that people want to work in so that they can deliver the best care and touch the lives of our patients and their families– that's what I find myself most passionate about."

Lisa is thankful for the support provided by the Foundation and you, our donors. "People will have babies long into the future, and I want this to be the best place for them to do that. The partnership with the Foundation is crucial to stay current with technology and other aspects related to safety and satisfaction. It's not just about technology," she continued. "The Foundation recently awarded us a grant for antepartum patients. Some of those patients will be on bedrest for months, only allowed to get out of bed once a day." The team would like to use the grant to buy things to keep our patients busy and engaged while passing the time. "I just really want to say thank you for your continued support," said Lisa.



Lisa Archer, Director,
The Mother Baby
Center at United and
Children's – Minnesota



Allina Health EMS dispatcher Jake Prager holds Poppy, whom he helped deliver via phone instructions on Christmas Day last year. Mom, Hannah and dad Taylor, looking on, brought Poppy to the Allina Health EMS Communications Center to meet Jake in person.



The Mother Baby Center at United and Children's – Minnesota was made possible through your philanthropic gifts. Thank you.

Your generosity has been extraordinary!



Hybrid Surgical Suite

Thank you for your kindness and compassion.

Your philanthropic investment in our hospital with the Hybrid Surgical Suite means that you, and the people you care about, will receive exceptional care when needed.

Long-standing St. Paul Business Leaders Comprise Foundation Board of Directors — *Meet three of them!*



John Kuhrmeyer

John Kuhrmeyer, Community Member

For 38 years, John Kuhrmeyer provided financial advice and service to his clients on behalf of Canopy Financial Group. Recently retired, John is still known as a highly regarded financial planner with a genuine concern for his client's futures. He had a strong reputation for recommending appropriate strategies based on timely, relevant and accurate information.

Since 2016, John has been an active member of the United Hospital Foundation Board of Directors, where he brings his considerable financial planning expertise and knowledge to benefit the health of the east metro residents.

In addition to his work with United Hospital, John is Chairman of the Board for Phoenix Alternatives, Inc. (PAI, Inc.) an organization he has been part of since 1990. Putting his passion for helping others to the forefront, he helps guide and support this small non-profit that provides day training services for young adults, adults and seniors with disabilities.

Recognizing a need for solid, reliable transportation for its clients, PAI and Merrick, Inc., both non-profit organizations that provide vocational and life enrichment services to adults with intellectual or developmental disabilities, started a new bus company, Newtrax in 2011. These two groups are comprised of professionals who are passionate about removing barriers to under-served populations. Newtrax exists for the sole purpose of providing transportation for people with those needs.

John serves on the Major Gifts, Gifts Policies, and Golf committees of the United Hospital Foundation.

“True satisfaction in life comes from serving others.”



Craig Ordal

Craig Ordal, President, Bremer Trust

The Bremer name is extremely well known throughout Minnesota, North Dakota and Wisconsin and began with one man: Otto Bremer. A self-made man, he was committed to the long-term health and vitality of the communities that were home to his banks. In 1944, he created the Otto Bremer Trust, which provides grants to meet community needs. With headquarters in St. Paul, the company provides a comprehensive range of banking, wealth management, investment, trust and insurance products.

Craig Ordal, President, Bremer Trust can be found leading the Trust and Investment Services (primarily the money management) arms of this \$11 billion, privately held regional financial services company jointly owned by the Otto Bremer Trust and Bremer employees.

Prior to this role, Craig was executive vice president of wealth management. His deep background in wealth management, investments and trust combine for more than 20 years of financial services and wealth management experience.

Rassoul Dastmozd, PhD, President, Saint Paul College

When it comes to educating future leaders, movers and shakers, look to Saint Paul College to provide that critical foundation. Dr. Rassoul Dastmozd, president, believes that today's college must "encourage a collective vision, promote collaboration and develop sustainable partnerships."

Dr. Dastmozd joined the United Hospital Board of Directors in 2015. His support of the foundation is driven by his belief in the many connections between United and Saint Paul College. In addition to being neighbors, the college provides a workforce delivery system to United and serves as a path for those who want to transfer to the medical field.

"The connections between United and Saint Paul College are many. In addition to being neighbors, in many ways we have a workforce delivery system for United. We train individuals to build buildings and programs. We also serve as a path for those who want to transfer to the medical field."

Just as Saint Paul College helps change the direction of lives by giving people opportunities, United Hospital, through philanthropic support, helps the St. Paul community through health care to help people do more, feel stronger and live better than they ever thought possible.

Dr. Dastmozd serves on the Major Gifts and Funding Priorities committees of the United Hospital Foundation.



Rassoul
Dastmozd, PhD

Craig joined the United Hospital Foundation Board of Directors in 2017. The opportunity aligned two of his strengths: his financial expertise and his passion to learn more about, and support, health care from this unique perspective. Craig is committed to building strong collaborations to benefit the community served by United Hospital.

Craig serves on the Funding Priorities and Major Gifts committees of the United Hospital Foundation.

"Health care plays such a critical part of society. Anything I can do to help work within the system is a big plus for me. United Hospital has such a strong reputation. I was very impressed with the passion the United Hospital Foundation staff has for what they do. I wanted to be part of that vision and mission."

Life changing work

Campaign History

		Projected cost	Foundation Goal	Actual raised
1997-1999	Nasseff Heart Center	\$26M	\$12M	\$16M
2000-2001	East Ramp/Milton M. Hurwitz ExerCare	\$8M	\$8M	\$8M
2002-2005	Nasseff Neuroscience Center/ Specialty Center	\$21M	\$10M	\$20M
2006-2007	Peter J. King Family Health Center	\$25M	\$12.5M	\$15M
2008-2009	Peter J. King Emergency Care Center	\$25M	\$12.5M	\$13M
2011-2013	Elaine S. Larson Surgical Center	\$25M	\$18.5M	\$19.5M
2014-2016	The Mother Baby Center at United and Children's-Minnesota	\$24M	\$8M	\$8M
2016-2017	United Medical Specialties Clinic and Pain Clinic	\$12.4M	\$4.4M	\$4.4M
2016-2017	Cardiovascular Hybrid Surgical Suite and Electrophysiology/ Catheterization Laboratory	\$5.199M	\$3.168M	\$3.168M
2018	United Heart & Vascular Clinic Expansion	\$2M	\$2M	
2018	Total Joint Replacement Center of Excellence	\$4.5M	\$4.5M	
2018	Surgical Oncology Center of Excellence	\$7.7M	\$7.7M	



We've been busy over the last 5 years at United Heart & Vascular Clinic.

2,863 Vascular Imaging ABIs

3,394 Peripheral interventions

1,826 Vascular Venous Ablations

2,908 Vascular MR

5,930 Vascular Ultrasounds

2,270 Vascular CT

18,841 Total patients seen by physicians, surgeons, PAs, and NPs

As volumes continue to grow, your help is needed!

Donate today!

Call: **651-241-8022**

Visit: **allinahealth.org/unitedfoundation**

Thank you!

Your donations keep United at the forefront of health care

Tele-Stroke – Building a network of informed response to neurological trauma

Over the past four years, United Hospital's neurological/neurovascular teams have brought pinpoint accuracy, specialized skills, technology and best practices together to usher in a new era of sophisticated response to neurological injury. There are only a handful of programs nationally that have this same capability and coordinated team response, and few are as motivated to share their knowledge with others to improve lives well beyond their usual practices.

United Hospital's neurovascular team is poised to provide leadership, ongoing educational resources and tele-stroke consultations to hospitals in Greater Minnesota, Western Wisconsin and the Dakota's, so we can work together to assure superior outcomes to more individuals throughout Allina Health's system, as well as regionally and nationally.

The United Hospital tele-stroke network, which has grown from 3 sites in 2013 to 17 sites in 2017, and a planned 30 by 2019, currently brings urgent stroke treatment decisions to 17 community hospitals. Another six rural hospitals are expected to join in 2018.



Sandra Hanson, MD, leads United's Tele-Stroke Program

Through Tele-Stroke, doctors and patients in the regional hospital are able to see and interact with the on-call neurologist. "This technology allows the neurologist to examine the patient as if he or she were right in the room," said Sandra Hanson, MD, medical director, Stroke Program, Allina Health. "And an exam by a qualified neurologist is crucial if you're having a stroke."

United's Joint Replacement Center



Led by Mark Heller, MD, joint replacement care continues to grow at United. Tony Anderson, MD, joined the group (Sports & Orthopaedic Specialists) in 2017 and volumes have been steadily increasing. In 2017, volumes grew 14 percent over 2016.

As partners in the Joint Replacement Center, Drs. Heller and Anderson draw many people from across the nation to United. Dr. Heller is one of only a handful of surgeons in the U.S. to perform

Mark Heller, MD, leads United's Joint Replacement Center

a complex, two-incision hip replacement procedure. He saw a way to improve outcomes by modifying the surgical instruments and invented several new ones specifically designed for the procedure. Outcomes have dramatically improved and patients recover quickly with few complications. In fact, 90 percent of patients rated their experience as exceptional and 95 percent rated communication with their doctors as extremely high.

Today, Dr. Heller is focused on building a joint replacement program at United. With the groundwork for the joint replacement program done, his vision is for United to have a first-of-its-kind total joint replacement center. His goal: a center that provides a high-quality patient experience with evidence-based care, modeled on best outcomes.

In November, Dr. Heller was instrumental in bringing one of the largest mobile training labs in the country to the United campus. The MOBILAB unit is a 53 foot 80,000 pound tractor-trailer which expands to a six-station, operating room-style training facility that can accommodate up to 24 orthopaedic surgeons at one time for advanced training. It is fully equipped with general instrument, products and systems so surgeons can perfect new techniques and practice with systems before a live surgery without having to travel. Dr. Heller currently uses much of the technology showcased in the center.





Allina Health Advertising Campaign

At the end of the 2017, you may have noticed new ads featuring Allina Health that look different from past advertising. As we keep moving with the ever-changing world of health care, Allina Health is evolving its brand. It's well known that Minnesota offers some of the best health care in the nation. In this highly competitive market, it's important to differentiate ourselves from the rest. And just what is it that differentiates Allina Health? Our approach to health care. At Allina Health, and United Hospital, we look at the patient as a whole person, not a disease. And we care for that whole person: mind, body, spirit and community.

If you missed the ads, the message is this:

Something profound happens when our physicians, specialists and employees get to know you—not just as a patient but as a fellow human being. We see a better life for you, just waiting to be lived. At Allina Health, we believe that understanding you and the whole context of your life is the key to helping you do more, feel stronger and live better than you ever thought possible. Together, we can make that life a reality. Because where there's a human, just about anything is possible.

Here's an example of whole person care in action from a patient letter to the United's president:

The day I arrived, everyone was busy trying to diagnose my problem. The next morning, Heather, an RN came to my bed to check on me, and while there asked if there was anything she could do for me. I told her how since arriving, I had been flat in bed and have not been able to get washed; if someone had the time I would appreciate being cleaned up. In a heartbeat she said; "I can do that for you."

Let me tell you, she started with the hair and to the bottom of my feet in record time. I was so grateful to her, especially since I know that is something RN's do not normally do. I put rollers in my hair and knew I would look much better the following day for whoever

was going to arrive. I was so glad this was not at the expense of other patients not getting care they needed. Another nurse dropped by, so I know all was well on the unit. I will always remember Heather for the kindness she extended me.

Last but not least, Father Mike. I wouldn't think of being at United and not requesting a visit with him. I was able to go to confession, have communion and receive the blessing for the sick. That is peace of mind that is like no other.

United Hospital truly does have wonderful staff. You can be very proud of how patients are cared for. I thank you for listening.

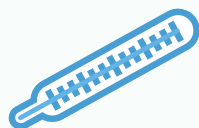
2017 Year In Review: United by the Numbers

24,081



Hospital
Admissions

271.4



Average
Daily Census

1,269



Total Nurses

40



Licensed
Bassinets

3,645



Newborn Deliveries

407



Volunteers

48,471



Emergency
Department Visits

3,173



Individuals
Employed

16,783



Surgery cases

25,137



Volunteer hours

1,549



Medical Staff
Members



Special thank
you to all our
volunteers!

Your combined hours in
2017 equated to 12 full-time
positions. Your time to care
for our patients is priceless.



A Tribute to John Nasseff



To United Hospital, John Nasseff was larger than life. Our most generous benefactor, John not only gave of his treasure; he gave of his precious time, vast talents and worldly expertise.

A child of Lebanese immigrants, John was born in St. Paul. What came to be known as his 'beloved Saint Paul', John would not move very far from his childhood home in what was then known as "The Flats." His parents instilled in him at an early age the importance of giving back when you can. Even in the days when his childhood family had next to nothing, the Nasseff's would still find a way to give to those less fortunate than themselves, frequently sending things to family in Lebanon.

John was just in the ninth grade when his father could no longer work. He quit school and stepped in to take care of his family. John was a member of the Greatest Generation. After the attack on Pearl Harbor, John enlisted in the Armed Forces, joining the 1884th Engineers' Aviation battalion, Company C. At the end of the war, John returned home to a wife and young son. He held a variety of jobs and, through the help of a brother, started working at West Publishing Company unloading trains in 1946, on his 22nd birthday.

John, a hard worker who was intelligent beyond his years, always looked for ways to make improvements at West Publishing. Through his unique combination of strengths, John made changes that saved West money and found himself rising to the top of its leadership. John was instrumental in moving West Publishing to Eagan.

When he retired in 1996, on his 72nd birthday, 50 years to the day when he'd been hired, John was vice president of engineering and facilities, a member of the Board of Directors – the only director without a bachelor's or law degree. West sold to Thomson Reuters that same year, allowing John to retire a wealthy man.

"John was bigger than life, had an amazing zest for life and so much personality."

– David Byrd

Having been raised by a mother who stressed the importance of giving back, and now with the means to make deep and meaningful impacts in people's lives, John gave.





United Hospital and the patients we serve are more fortunate due to John's generosity. From his first significant gift to build the John Nasseff Heart Hospital to his last lead gift for the United Medical Specialties Clinic, and the hundreds in between, John truly helped develop the United Campus.

After the Heart Hospital, he created the Milton M. Hurwitz ExerCare Fitness Center and parking ramp – named for the doctor that saved his life when John had a heart attack in Las Vegas. United Hospital physician, Milt Hurwitz, MD, just happened to be nearby and knew what to do to save John's life.

John didn't stop there. His lead gifts created the John Nasseff Neuroscience Institute, John Nasseff Medical Center, John Nasseff Specialty Center and the Helene Houle Medical Center in Vadnais Heights. He gave significant gifts to the Elaine S. Larson Surgical Center, Peter J. King Emergency Department and the Peter J. King Family Health Center.

Known for his wit, his walks around downtown Saint Paul and his kindness to everyone he met, John was always the "celebrity" that drew guests to the annual Service to

Humanity Gala. People came to see and chat with John as much as — perhaps even more so — than enjoying the auctions and evening festivities.

United Hospital Foundation President David Byrd may have said it best, "Over the last 17 years, myself, Foundation staff, Board members, hospital leaders and staff have been impacted by John's generosity, passion for life and giving back. We will all certainly miss his visits, wit and charm that he so graciously gave. The memories, contributions and his amazing legacy, fortunately, will live on forever. Thank you, John, for everything you've done. All of us here at United Hospital and the Foundation send our sincere sympathy to Helene and their family in the loss of a great man, our largest benefactor and friend."

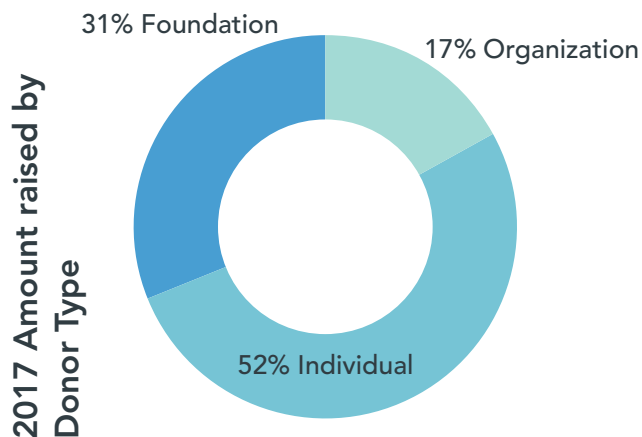
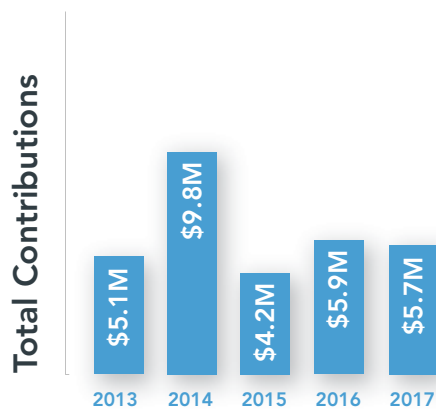
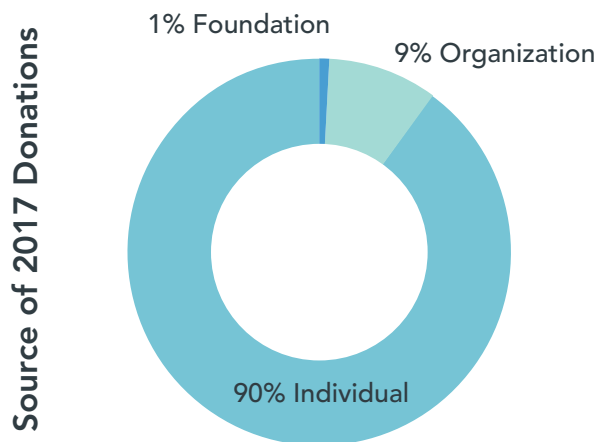
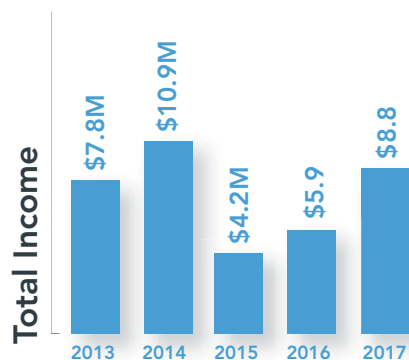
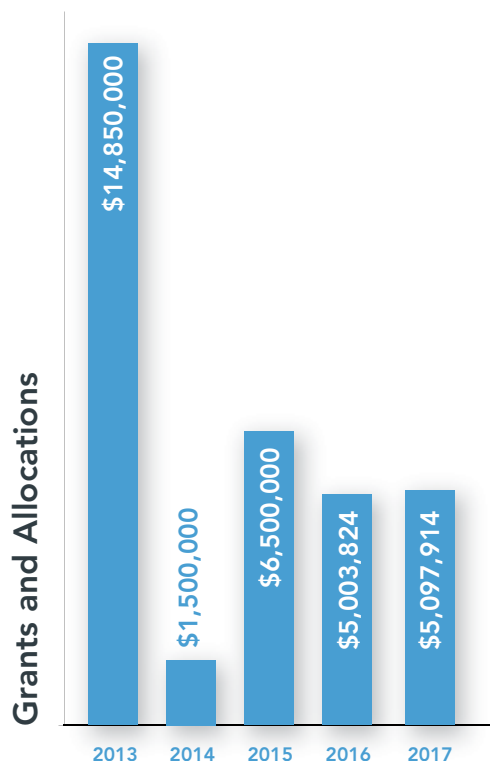
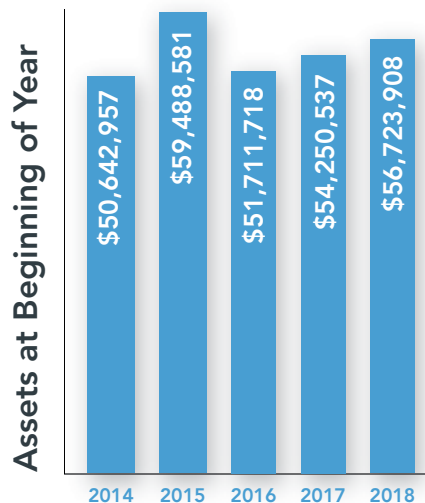
"As I look back with such fond memories, he truly was a leader and made such an impactful difference on so many lives that will continue on. His spirit will always be with us."

– David Byrd



2017 Year In Review

Financial Summary



We wish to thank companies that match individual contributions. Please check with your Human Resources department to find out about your company's matching gift policy.

Thank you, 2017 United Hospital Donors

The following pages pay tribute to all those who supported United Hospital through donations to the Foundation. The Diamond, Emerald, Sapphire, Platinum, Gold and Silver categories reflect lifetime cumulative donations to the Foundation.

Diamond \$1M+

3M Championship
3M Company General Offices
3M Foundation, Inc.
Allina Health
The Katherine B. Andersen Fund of
The Saint Paul Foundation
The Bentson Foundation
Edwards Memorial Trust
F.R. Bigelow Foundation
Ann Fankhanel
Goldman, Sachs & Company
Dolores and John Holl
Hubbard Broadcasting Foundation
King Capital Corporation
The Estate of Elaine S. Larson
The Lawson Family
McGough Construction Companies
John Nasseff and Helene Houle
Otto Bremer Trust
Peter J. King Family Foundation
The Saint Paul Foundation
United Hospital Medical Staff

Emerald \$500K+

Carol Bierbrauer
The Driscoll Foundation
Nasseff Mechanical Contractors, Inc.
Jack and Mary Ritt/ Ritt Family Foundation
Karen and Stanley Hubbard
Russell and Andrea King
St. Paul Radiology, PA
Sunrise Investments LLC
TCAA Associated Anesthesiologists Division
United Hospital Gift Shop

Sapphire \$100K+

Duke Adamski
AGA Medical Corporation
Andersen Corporate Foundation
Anna M. Heilmaier Charitable Foundation
Grace and Harvey Beek
Boston Scientific Corporation
Calvin and Beverly Calmenson
Calvin and Beverly Calmenson Family

Foundation
Cardiac Surgeons of St. Paul
Carl and Eloise Pohlad Family Foundation
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Bruce Church
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Minnesota Wire
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Lorraine Murphy
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Summit Orthopedic LTD
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Susan G. Komen for the Cure -
Minnesota Affiliate
The Elena Melius Foundation
The Estate of Wyllene Pearson Marks
The John M. & Susan Morrison Family
Foundation
The Medtronic Foundation
The Rodman Foundation
Thomson Reuters
Travelers Foundation
United Healthcare Corporation
United Heart & Vascular Clinic
United Hospital Administration

Paul and Carolyn Verret
Betty Jane Walen
John Westrom
Bart and Kay Zibrowski

Platinum \$50K+

Sid and Lorraine Applebaum
Sumonda Arom
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Marcia Baran
June and Sidney Barrows
Barbara Bentson
Andre Blanc
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Hollis and Catherine Cavner
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Community Shares of Minnesota
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Drs. Greg Cotterell and Mary Dunn
Doherty Rumble & Butler, PA
Charlotte Drake
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Emergency Care Consultants, PA
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Nasser and Yvonne Kazeminy
Mary Anne Kowalski

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 Merrick Community Services
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 Minnesota Epilepsy Group, PA
 Minnesota Gastroenterology, PA
 Minnesota Medical Foundation
 Minnesota Oncology
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 Geraldine Nasseff
 Mickey Nasseff
 Gene and Bonnie Nugent
 Olmsted County
 Fane and Corie Opperman
 Peoples Electric Company
 Drs. Alison and Kevin Peterson
 George Power
 Pro Links Sports
 RBC Wealth Management
 Darwin and Geraldine Reedy
 Richard Leven Trust
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 Dr. Vic Tschida and Kathleen Scalan Tschida
 United Hospital Auxiliary
 Dr. Pierce and Teresa Vatterott
 Wells Fargo Bank Minnesota, NA
 Xcel Energy

Gold \$25K+

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 Charles Alexander
 Allina Health Emergency Medical Services
 Sarah Andersen and Chris Hayner
 Associated Bank
 Aventis Pharmaceuticals
 Dr. Alan and Penny Bank
 Marty and Ramona Barrett
 Bassford Remele
 Baxter Healthcare Corporation
 Drs. Margaret and Randy Behars
 Gene and Geri Berwald
 Berwald Roofing Company, Inc.

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 Jean and Duane Bojack
 Lisa Boysen
 Janet Buetow-Smith and Bradner Smith
 Briggs and Morgan, Professional Association
 Martin and Esther Capp
 Jeffery Carlson
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 Coldwell Banker Burnet Realty
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 Nurse Finders
 Tom and Jo O'Connor
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 Julianne and Jeff Scott
 Sears Imported Autos, Inc.
 Vi Sheehy
 Siemens Industry, Inc
 Rose Singer
 David and Dede Smith
 Vernon D. Smith
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 Spectranetics
 Chris Staley and Tim Baer
 Dr. Chuck and Helen Terzian
 The Associated Anesthesiologist Fund
 The Cargill Foundation
 The David E. Feinberg Family Fund
 The Estate of Monica Heitgen

The Harvey Lubov Charitable Lead Trust
 The Shepard Family Foundation of the Saint Paul Foundation
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 U.S. Bank - St. Paul
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