

BUFFALO HOSPITAL FOUNDATION 2011 REPORT TO DONORS



**BUFFALO
HOSPITAL**

Allina Hospitals & Clinics

**Buffalo Hospital
Foundation**

A NOTE TO YOU



As you read the Annual Report for Buffalo Hospital Foundation, we hope you recognize the role you play in saving lives and making a difference in health care in our community.

It's often difficult to understand the need for philanthropy in health care. As a not-for-profit organization, we don't decide who gets medical treatment based on financial considerations. As you know, more and more Minnesotans are without insurance and can't afford medical care. In addition, 45% of the revenue generated at Buffalo Hospital comes from

Medicare and Medicaid payments, which pays less than half the cost of the care provided. In 2011 alone, we provided over \$6.25 million in uncompensated medical care to people in our area.

The Buffalo Hospital Foundation functions to raise funds that help the hospital provide exceptional patient-centered care within our walls and to the communities we serve. Every dollar received by the Foundation is used where the donor designates.

Our upcoming Spiritual Care Campaign is a great example of how we are enhancing our patient's experience. We are proud to raise the dollars needed to create a Spiritual Center in our hospital — a resource that has been requested by staff, patients and families for some time.

As a not-for-profit organization, our patients and community benefit from your gifts every day. A gift to the Buffalo Hospital Foundation is a gift to your community. Thank you for caring enough to give. Your gifts truly make a lasting difference.

A handwritten signature in cursive script, reading "Pat Hackman".

Pat Hackman, Board Chair

A handwritten signature in cursive script, reading "Karla Heeter".

Karla Heeter, Executive Director



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OUR MISSION

The Buffalo Hospital Foundation’s mission is to serve as a catalyst for innovative services and facilities to improve community health.

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ENHANCING THE PATIENT EXPERIENCE

BUFFALO HOSPITAL'S SPIRITUAL CENTER CAMPAIGN: A PLACE FOR RENEWAL, REFLECTION AND HOPE

Health is more than physical well-being. It also includes a spiritual dimension — a focus on meaning, healing and hope. And although a hospital may not always be a place for curing a patient, it should always be a place for healing.

The Buffalo Hospital Foundation's board of directors has identified a Spiritual Center as its top fundraising priority for 2012. "Patients, family members, visitors and staff have been asking for a dedicated Spiritual Center," explained Karla Heeter, executive director. "Our goal is to build a space in 2012 to be dedicated for people of all religious and spiritual backgrounds."

The physical space has been reserved in the former nursery to build the Spiritual Center. The Center will offer patients, families, employees and other visitors to Buffalo Hospital a place to find solace in the midst of injury, illness or life-changing events. It will be a place for silence, privacy, reflection and meditation for all who visit the hospital.

"At Buffalo Hospital, we have excellent physicians, nurses, staff, equipment and facilities to care for the medical needs of our community," said Pat Hackman, Buffalo Hospital Foundation board chair. "One of the gaps that we see is a dedicated space to address spiritual care needs. The research is clear that there is a real spiritual component to healing."

Michelle Brandes, LSW, manager, Care Management and Social Services, leads Buffalo Hospital's Spirituality Committee. She views a Spiritual Center as so much more than a physical space. "For some, this space may be a place for people to find peace and calm. For others, it might be a place to meditate or pray," said Brandes.



Brandes explains that patients admitted to Buffalo Hospital are asked about their religious, spiritual and emotional well-being — a very personal and perhaps private portion of their lives. Brandes explains that a hospital visit may be unplanned or unscheduled, and often accompanies the stress of experiencing a major change in life. Staff, physicians and employees all play a role in addressing the spiritual and emotional needs of each patient, their loved ones and family members. “What brings comfort is different for every single person,” said Brandes. “Through this dedicated space for a Spiritual Center, people will have a defined place to contemplate and reflect.”

The Spiritual Center will be designed with a focus on nature: water, trees, green, life and symbolism. “It will be warm, welcoming and soothing,” explained Heeter. Furnishings will be used to make it comfortable for people to spend time resting and reflecting. The goal is a warm, calm, healing space that draws you in and offers you a moment of peace when you are there.

“People need an identified space, especially in times of crisis, where they will be able to connect with their spiritual selves to find healing,” added Hackman. “Our focus is that it will be a welcoming area for all.”

REACHING OUR GOAL IN 2012

Buffalo Hospital Foundation has set a fundraising goal of \$100,000 for the Spiritual Center campaign in 2012. To make a donation, call the Foundation at 763-684-6800 or use the remittance envelope in the center of this annual report.

Long-term, Buffalo Hospital’s goal is to provide patients and their loved ones with support, comfort, guidance and advocacy through chaplain services. Chaplains offer the gift of listening, compassion and counseling with a respect for all religious and spiritual preferences.



SPRING TONIC 2012

AN INVIGORATING, REFRESHING AND RESTORATIVE EVENT

Mark your calendars for **Saturday, April 21, 2012 at 6 p.m.** at Classic Hall in Annandale.

Buffalo Hospital Foundation presents its second annual Spring Tonic — an invigorating, refreshing and restorative event. Last year's inaugural event helped to raise more than \$50,000 in support of cancer care and the unrestricted fund.

“This year's event will celebrate Buffalo Hospital and the Foundation's commitment to enhancing the patient experience and the overall health of our community,” said Karla Heeter, executive director. “The Foundation has designated proceeds from this year's Spring Tonic to build a Spiritual Center in the former nursery. One hundred percent of the proceeds will support this important endeavor.”

Chaired by Foundation board member Denise Froehlich, Spring Tonic will again include an encore performance by Tonic Sol-fa, an a capella quartet named one of the top five “must see” groups in America and a member of the Midwest Hall of Fame. “We hope you will join us to celebrate the life-changing effect that philanthropic gifts make for Buffalo Hospital and the community it serves,” said Heeter.

New this year: Sponsors will be invited to a private donor reception one hour prior to the event.



AMAZING GRAND PRIZES

Along with a number of refreshing prizes, this year's Spring Tonic will offer the chance to win one of five grand prizes, including:

- 1.0 carat Diamond earrings
- iPad2 and accessories
- Pair of Fuji bicycles
- Week in Sedona, Arizona including a two-bedroom condo and airfare certificate for two
- Three-day fall weekend stay in a five-bedroom cabin on Lake Sylvia

SPRING TONIC SPONSORSHIP OPPORTUNITIES

Invigorating sponsor	\$1,000
Rejuvenating sponsor	\$2,500
Revitalizing sponsor	\$5,000
Restorative sponsor	\$10,000

For event sponsorship opportunities, call Karla Heeter at 763-684-6808. All sponsorship information must be received by April 1 to be included and recognized in the Spring Tonic program. Individual tickets are \$65. Space is limited. To reserve your ticket, go to buffalohospital.org.

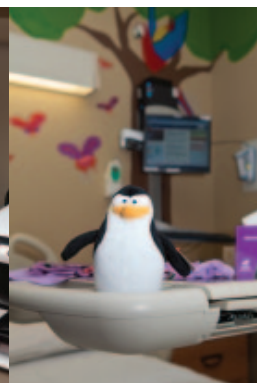
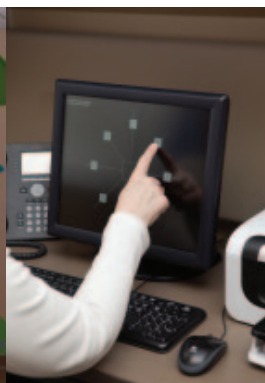


GIVING FOR THE GREATEST NEED

An unrestricted gift to the Buffalo Hospital Foundation supports patient-centered care and innovative community wellness projects.

“When a donor gives an unrestricted gift, the Foundation board of directors is empowered to allocate these funds for patient care initiatives, pilot projects and other needs identified by hospital leaders to improve the patient experience and the health of the community,” explained Karla Heeter, executive director. In 2011, unrestricted gifts supported the following important initiatives at Buffalo Hospital:

- Pediatric-friendly remodeling in the Emergency Department and Medical/Surgical unit to provide a comforting, healing environment for children
- Birth Center equipment including a defibrillator necessary to reunite mothers with their babies and family members following a planned or emergency cesarean section birth
- Halo SleepSacks as a gift for the parents of babies born at the Birth Center, which support safer sleeping positions for newborns at home
- Useful Field of View — a cognitive assessment and rehabilitation tool to objectively determine if senior citizens or other loved ones have the necessary field of view in vision to safely drive
- Transforming Care at the Bedside — an initiative of The Robert Wood Johnson Foundation and the Institute for Healthcare Improvement, Buffalo Hospital is participating in this critical program and framework to create, test and implement changes in medical-surgical care including safe and reliable care, vitality and teamwork, patient-centered care.



As a testament to the power of unrestricted giving, Buffalo Hospital employees donated nearly \$19,000 to this fund through the Employee Giving Campaign in 2011. “Our employees see what a difference these funds make for patient care,” said Heeter.

Pat Hackman, Foundation board chair, sees unrestricted gifts as a powerful tool to address immediate needs that arise throughout the year. “We are grateful for these gifts, which allow us to meet the needs identified by those caring for patients at Buffalo Hospital,” said Hackman.

AN EXAMPLE OF UNRESTRICTED GIFTS: BUFFALO HOSPITAL’S BIRTH CENTER

While the Foundation continues to raise funds for a dedicated cesarean section suite on the Birth Center, Lisa Hiltz, RN, BS, patient care manager for the Birth Center supported the immediate need to improve patient and family satisfaction for mothers needing an emergency or planned cesarean section for the birth of their child. In order to keep mothers, babies and other family members together following the surgery, Hiltz approached the Foundation with a request to purchase a defibrillator — a necessary piece of equipment required to safely move the mother from the Post-Anesthesia Care Unit back to the Birth Center. “While a cesarean section delivery is the birth of a baby, it’s a surgical procedure and this equipment allows us to have a new mother reunite with her baby and loved ones in the Birth Center as soon as possible,” said Hiltz. “We are so grateful to the Foundation and donors for the support of our request.”



PINK STREET PARTY

SUPPORTING CANCER CARE AT BUFFALO HOSPITAL

Save the date: Thursday, Oct. 4, 2012 from 4–9 p.m. in downtown Buffalo

What started as a small event on one block of downtown Buffalo has turned into a community celebration of hope, remembrance and commitment to excellence in cancer care for thousands.

The Pink Street Party is designed to honor and remember those who have endured all types of cancer. “A cancer diagnosis is different today than it used to be,” said Karla Heeter. “Many cancer survivors know that there is life after a diagnosis. We also honor in a meaningful way the loved ones we have lost in our community.”

The third annual 2011 Pink Street Party was a remarkable success with 62 vendors and more than 3,000 people in attendance. During the evening, a community list of loved ones to be honored, celebrated and remembered was read. A total of \$30,000 was raised for the Buffalo Hospital Foundation’s Cancer Care Fund.

“Our business community has wrapped its arms around the annual Pink Street Party,” added Heeter. “This is a wonderful event in support of cancer care, close to home.”

IN OUR COMMUNITY

The Cancer Care Fund supports enhanced and expanded cancer care services at Buffalo Hospital, including:

- Space renovation for infusion therapy and inpatient suites
- Integrative therapies for cancer patients
- Specialized medical equipment
- Cancer resource area





612-578-7709

PROFILES IN GIVING



TOM & DENISE BLIZIL: SUPPORTING KIDS IN OUR COMMUNITY

As lifelong residents of the Maple Lake area, Tom and Denise Blizil share a deep commitment to the community. Married for 33 years, both of their adult children were born at Buffalo Hospital. Tom is the owner of Blizil's Repair in Maple Lake and Denise recently retired from a 28-year career at Allianz Life Insurance.

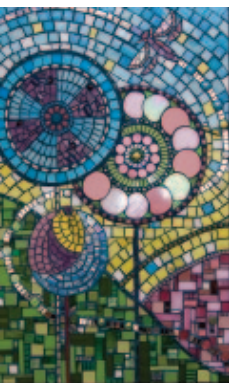
Tom serves on the Maple Lake Fire Department as an EMT and Denise has served as a board member and volunteer for Friendship Ventures in Annandale, Buffalo Hospital Foundation and she also worked to help start a library in Maple Lake.

In 2011, Tom and Denise Blizil made a gift to the Buffalo Hospital Foundation in support of Kenny Kids — the specialized pediatric rehabilitation program offered by Sister Kenny Rehabilitation Institute in Buffalo. Kenny Kids is dedicated to providing personalized treatment for children from birth to late adolescence who have medical conditions or syndromes that may interfere with normal development.

The Blizil gift was used to purchase equipment to allow the therapists to provide comprehensive care for the pediatric population. At Kenny Kids, occupational, physical and speech-language pathologists with extensive training in pediatric rehabilitation care for children in a kid- and parent-friendly environment.

"Children are our future and we see this as a way to help kids in our community thrive and excel," said Denise. "Whether they have a disability, were injured in an accident, or need short- or long-term therapy, we wanted to help them be the best they can be."

According to Chris Stone, PT, manager of Sister Kenny Rehabilitation Institute in Buffalo, the gift has allowed the therapists to perform therapy more effectively by creating an environment of play. "The



equipment helps us work with kids on large muscle motor activities, balance and coordination. It also makes it so much more fun for them,” said Stone. “With a pediatric population, you have to make therapy engaging and fun to keep them interested. “

“We are so fortunate to have Buffalo Hospital and Kenny Kids right here in our community. It means so much to give to something near and dear to our own heart,” added Denise. “It’s rewarding to see a gift in action for our kids.”

JOHN & MARY ELLEN LUNDSTEN: CREATING A HEALING ENVIRONMENT

When Buffalo Hospital opened its new Birth Center in 2010, patients and visitors were welcomed to an environment that showcased the works of local artists. Made possible through a generous gift from John and Mary Ellen Lundsten, the collection adds to the healing environment and promotes many local artists.

Meredith Johanson, past president of the Buffalo Art Guild and a Buffalo Hospital employee, along with Andrew Burgdorf, MD, worked with John and Mary Ellen Lundsten to offer artists in the community an opportunity to display their work. The result is a diverse, professional collection of artwork of different media. “We know that art plays a huge role in healing,” said Johanson. “It’s exciting to have an art collection of this magnitude and quality in one place. It’s a lasting gift for patients, employees and the public to enjoy.”

“Buffalo Hospital is a vital component of our community. Everyone associated with Buffalo Hospital – staff, visitors, and most importantly patients – benefits from the presence of nature and natural themes in the healing environment through art. Minnesota artists expressing these themes create a positive experience for everyone served by the hospital. This has been demonstrated through the artwork placed in the new Birth Center and in other healing centers across Minnesota. We are honored to participate in this enhancement of Buffalo Hospital.” - John and Mary Ellen Lundsten



REPORT TO DONORS

The following pages pay tribute to all those who supported Buffalo Hospital through donations to the Foundation in 2011. We offer our deepest gratitude to these donors who make a difference in the lives of patients and families we serve.

We are truly grateful to our donors and make every effort to list them as they prefer. Please call 763-684-6800 to correct any discrepancies that may appear in the Report to Donors.

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\$50,000+

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\$10,000 – \$49,999

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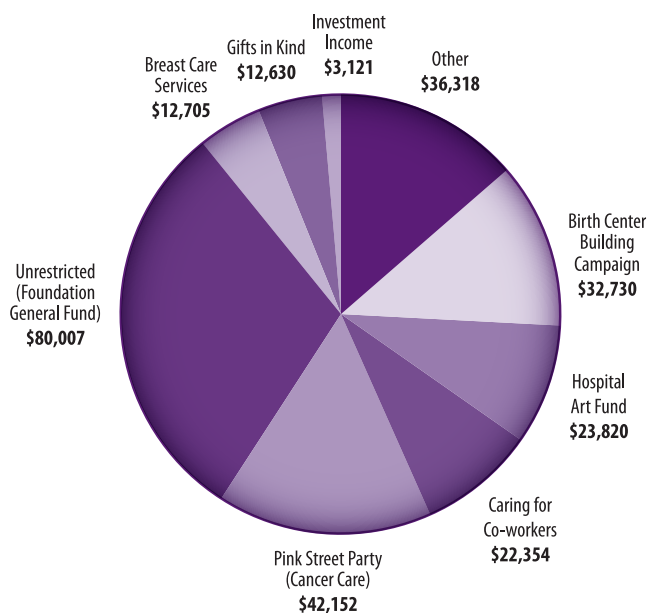
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To learn more about giving opportunities, please call Karla Heeter in the Buffalo Hospital Foundation office at 763-684-6808 or contact her by e-mail at karla.heeter@allina.com.



REVENUES, GAINS AND SUPPORT

Community contributions	\$199,043
Contributions by Allina employees	\$51,043
Gifts in Kind	\$12,630
Investment Income	\$3,121
2011 Total	\$265,837

Support from Allina Hospital & Clinics, Buffalo Hospital	\$334,133
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DISBURSEMENT SUMMARY

Community health improvement	\$252,338
Net Assets of Dec. 31, 2011	\$446,056



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