ABBOTT NORTHWESTERN HOSPITAL FOUNDATION

2016 Report to Donors

Inspiration + Action

Allina Health 前 ABBOTT NORTHWESTERN HOSPITAL FOUNDATION

Inspiration + Action

Inspiration and action infuse the mission of the Abbott Northwestern Hospital Foundation: to raise, steward and disburse funds for the benefit of Abbott Northwestern Hospital and the communities it serves.

Every day, we visit with donors who are inspired to help our hospital advance and make life better for someone else. Some are moved by the experiences they or their loved ones have had with illness, loss or recovery. Others are acting on deeply held values and a desire to serve our community.

Throughout this annual report, you'll meet some of these people.

Their contributions, and yours, coupled with the actions taken together with hospital leadership and staff, ensure that Abbott Northwestern Hospital continues to be a dynamic place of healing and innovation for all patients and their families.

In this report

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Jane Griffin's annual gift ensures that there are always fresh flowers in the Piper Breast Center reception area. Read more about her giving tradition on page 16.

Dear friends,

When reflecting on 2016, the one word that comes to mind is change. As donors to the Abbott Northwestern Hospital Foundation, your gifts bring immediate and lasting change for the better by improving our patient programs, research endeavors and physical spaces.

In partnership with the Foundation, donors support excellence in care and treatment delivery at Abbott Northwestern. **Thank you.**

I am pleased to share with you some of the dynamic ways donors have helped Abbott Northwestern Hospital continually improve and advance care, as well as key accomplishments of the Foundation during the past year.

- Abbott Northwestern continues to pioneer leadingedge treatments and research studies that have the potential to save and transform lives. From studying how nitrous oxide used for pain management during labor affects mothers and infants, to documenting how acupuncture helps patients recover from a mastectomy by reducing pain, nausea and anxiety, our clinical researchers are setting the standard for patient care.
- The Critical Care Campaign was successfully completed thanks to all of you who supported it! Renovations on the Rod and Barbara Burwell Emergency Department have begun and planning is underway on the Richard M. Schulze Intensive Care Center.
- Our Nursing Excellence initiative helped more than 60 nurses become certified in a specialty area, provided scholarships and awards to 38 nurses, and helped 95 nurses attend local and national conferences.

On behalf of the Abbott Northwestern Hospital Foundation Board of Directors, the Medical Staff and hospital leadership, again, thank you.

Please enjoy reading about all that your contributions help us accomplish.



RON POOLE

Chair, Abbott Northwestern Hospital Foundation Board

Board of Directors 2016-2017

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Inspiration + Action

The \$15 million Critical Care Campaign was successfully concluded in 2016, thanks to members of the Erickson family, who came together to donate the \$450,000 capstone gift. They include Cari Erickson, a Foundation Board member, and her parents, uncle and aunt, and her cousin and his wife: Neal and Susan Erickson, Ronald and Kristine Erickson, and Brian and Susan Erickson.

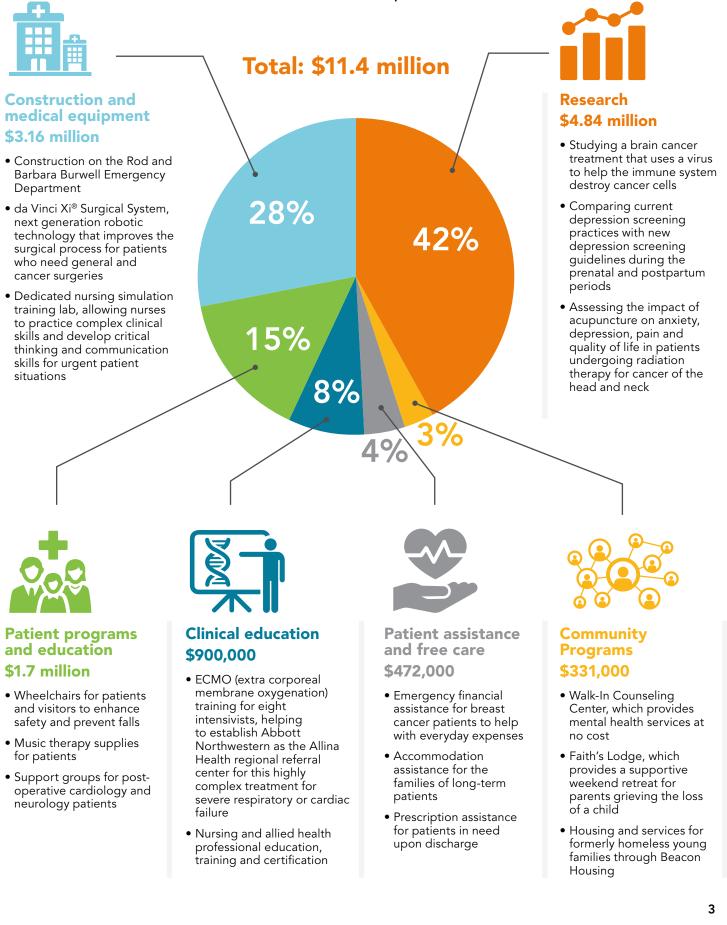
"I was about to finish my first term as a Foundation Board member and decided to invite members of my family to the hospital to take a tour. We didn't go into it with the idea that we would be making the capstone gift, but once we went on the tour, we were all so impressed with the doctors and staff that we met, and the plans for the hospital's future. We talked it over and realized that we could come together and make a difference for the hospital. We also had the opportunity to name the Rapid Care Area in the Emergency Department after my grandparents, Alfred and Rose. It's a wonderful living legacy.

"It is clear to us that helping Abbott Northwestern remain a strong, vibrant hospital is in everyone's interest, both for our family personally and for the community as a whole."

CARI ERICKSON

Your contributions at work

Your support made many important initiatives possible in 2016. Here are some examples.

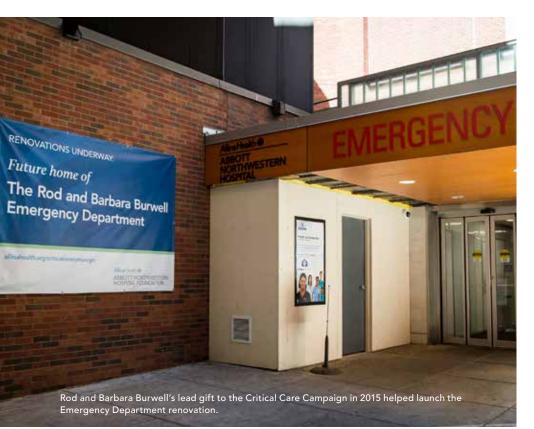


2016 Highlights

Work in progress in the new entry and waiting area.

Critical Care Campaign: We did it!





Thanks to 842 individuals, families, organizations and foundations who donated \$15 million, the Critical Care Campaign was successfully completed.

Renovation of the Rod and Barbara Burwell Emergency Department began in early October and will continue in three phases. Phase one, now underway, will focus on the lobby, triage area, low acuity area and a dedicated and secure mental health suite. Planning for the Richard M. Schulze Intensive Care Center has begun.

Sharing Abbott Northwestern's research and treatment advances



INNOVATION SUMMIT Sharing Excellence

Sharing clinical knowledge is fundamental to Abbott Northwestern's role as a regional health care resource. The 2016 Innovation Summit, sponsored by the Abbott Northwestern Hospital Foundation, was a full day of energetic and informative sessions that highlighted care advances in diverse areas like oncology, integrative medicine, mental health, cardiology and neurology. The Foundation is proud to partner with the hospital's best and brightest minds

to offer primary care and referring physicians from around the region information about leading-edge research and treatment innovations occurring at Abbott Northwestern.

Ben Bache-Wiig, MD: A trusted partner in philanthropy

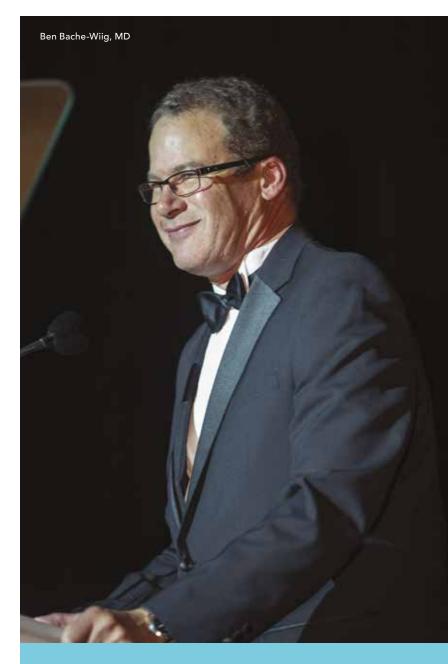
After serving as president of Abbott Northwestern Hospital for five years, Ben Bache-Wiig, MD, was asked in 2016 to take on a new role as executive vice president of the Allina Health Group and Allina Health chief clinical officer. In early 2017, Tom O'Connor, president, United Hospital, became interim president of Abbott Northwestern Hospital, while continuing his responsibilities for United.

During Bache-Wiig's tenure, many initiatives were implemented to expand, accelerate and promote Abbott Northwestern's role as a regional referral center and leader in specialty and sub-specialty care.

In partnership with the Abbott Northwestern Hospital Foundation, highlights include:

- launching the Foundation's Clinical Innovation Grants program, which grants \$1 million a year to clinicians to conduct research to improve patient care at Abbott Northwestern
- completing two major capital campaigns, the \$15 million Critical Care Campaign, which was completed in 2016, and the \$5 million campaign to open The Mother Baby Center in 2013 in collaboration with Children's Minnesota
- increasing access to around-the-clock treatment with the implementation and expansion of TeleHeart and TeleStroke sites around Minnesota
- achieving Magnet[®] designation from the American Nurses Credentialing Center for the second time, an accomplishment that only a small number of hospitals can claim
- partnering with Media Minefield to expand the visibility of the expertise of Abbott Northwestern clinicians. Physicians from the hospital have been frequent guests on local newscasts to share their knowledge with the public.

"Dr. Bache-Wiig has been a trusted partner in the work of the Abbott Northwestern Hospital Foundation, both in encouraging and supporting philanthropy, and in planning for the thoughtful and prudent use of Foundation funds," said Richard Meyer, president, Abbott Northwestern Hospital Foundation. "Although we'll miss working with him on a day-to-day basis, we are pleased that he remains an important ally in promoting philanthropy and fortunate that he has taken an even larger role within Allina Health."



50 YEARS

Internal Medicine Residency Program celebrates 50th anniversary

The Abbott Northwestern Internal Medicine Residency Program celebrated its 50th year in October with a celebration that reunited 130 alumni. A morning educational session featured lectures presented by residency program graduates. In the evening, alumni and faculty gathered for a presentation by Laurel Drevlow, MD, detailing the history of the Internal Medicine Residency Program. The reunion presented a unique opportunity for graduates from around the state and around the country to reunite and celebrate their ongoing admiration for, and connection to, Abbott Northwestern.

The Abbott Northwestern Hospital Foundation supports the Internal Medicine Residency Program with scholarships for conferences and professional education.

Welcome back: Retired and alumni nurses return to campus

The Foundation and Nursing Department had the pleasure of hosting retired and alumni nurses in August for what has become an annual tradition. They returned to Abbott Northwestern to catch up with colleagues and classmates, take tours of campus and learn about nursing initiatives and hospital projects.





Annual President's Circle gathering

<image>

and Jaye Lee



Plus One, Abbott Northwestern Hospital Foundation's physician giving society, marked its 10th anniversary in 2016. It was founded by Mark Migliori, MD, and T. Michael Tedford, MD, in 2006, and since then, physicians have donated \$5.8 million to support community and clinical programs, patient care services, and nursing and employee recognition.

Plus One: PLUS ONE Physicians donate \$5.8 million over 10 years

In the last 10 years, Plus One has:

- launched the ED Cares prescription assistance fund to help Emergency Department patients in need pay for discharge medications
- provided significant support to community programs, with a special focus on youth services, including the Midtown Safety Center, Everybody Wins Minnesota (a reading program at Andersen School), South High School and Roosevelt High School scholarships, Minneapolis Park and Recreation Board youth sports and programs, National Night Out, Sharing & Caring Hands and Special Olympics
- supported a wide range of Abbott Northwestern clinical departments and patient care services
- funded Nurses Week activities each May to honor and celebrate nurses
- provided hospital employees with an annual appreciation gift
- created the Dr. Paul Bilka Spirit of Philanthropy Award in 2015 to recognize an outstanding physician champion of philanthropy, and honored T. Michael Tedford, MD, with the award in 2016.



Donors who contribute \$5,000 or more annually are recognized as members of the Foundation's President's Circle. Each year, these key supporters of Abbott Northwestern Hospital are invited to a special gathering with hospital leaders. In 2016, Abbott Northwestern Hospital Foundation Board Member Sharon Hawkins hosted a lovely and engaging event at her home.

Bob McCrea, Shirley Bentdahl and Board member Barbara Burwell

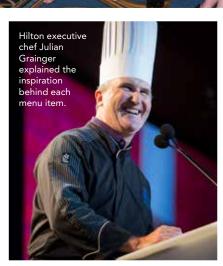


MEDICINE BALL 2016

Mary Loftness and Ted Loftness, MD; Ben Bache-Wiig, MD, and Marge Bache-Wiig; Maren and Michael Marsh; and Siri and Shaun Maasch

> The 2016 Medicine Ball in September was filled with the sights, sounds and tastes of Cuba as guests celebrated and recognized Abbott Northwestern's heart: nurses.

More than \$940,000 was raised in support of the Nursing Excellence Initiative, which helps to recruit, retain and train nurses to meet the growing complexities of health care. Bill Petersen, MD, was recognized for his exceptional lifelong commitment to nurses and nursing education.







Lee Arostegui, MD, and Katherine Arostegui; Subbarao Inampudi, MD, and Radha Inampudi, MD





Medicine Ball Committee

CHAIRS:

Mark Migliori, MD, and Sara Migliori

David Ruebeck, MD, and Claire Ruebeck













2016 Guarantors

Guarantors are friends of Abbott Northwestern who donate \$250-\$4,999 to the Abbott Northwestern Hospital Foundation annually. These generous gifts provide support to a multitude of life-saving and life-enhancing programs for patients and families.

President's Circle donors who gave \$5,000 or more in 2016 are recognized on page 18.

We strive for accuracy when preparing these lists and apologize for any errors that may appear. We invite you to notify the Abbott Northwestern Hospital Foundation office at 612-863-4126 to make any corrections.

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JIM AND CARMEN CAMPBELL

Inspiration + Action

Jim and Carmen Campbell, lead donors in supporting the Ewe Chapel renovation and Spiritual Care Program expansion.

"Our gift is less about remodeling a space and more about supporting the wholeness of spiritual and emotional well-being for patients, families and staff. The importance of being able to step back, meditate and find tranquility has resonated with us for some time. We're also people who have friends and family members of every race, creed, color and sexual orientation. With this gift, we've encouraged the hospital to look at ways to build inclusivity into the new worship space as well as in its care and support for people of diverse spiritual traditions."

Inspiration + Action

Linda Givens, along with her children, Michael and Megan, designated funds from their annual Mind Over Matter charitable golf tournament to establish the Givens Brain Tumor Center. The donation honors their husband and father, Mike Givens, who died from brain cancer.

teren Teren

"When you're given a diagnosis like brain cancer, your whole world spins. Mike was critically ill, and we fought to get him back. The team at Abbott Northwestern fought hard right along with us. So many people there touched our lives and embraced us. Then we learned about Dr. [John] Trusheim's vision for the Brain Tumor Center. We're not 'bricks and mortar' donors; for us it's about whole person, coordinated care. To bring everything together in one center, led by Dr. Trusheim – this donation was an easy fit for us."

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LINDA GIVENS

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Stephanie Eller Michael Ellingsworth Amanda Elliott Bill and Carmelita Ellis David Ellis Charles and Jean Engasser Memorial Foundation Jeremy and Heather Enger Lisa Entleutner Jim and Linda Epperson Sue and Duane Erdman Dr. Lisa and David Erickson Mary Erickson Shannon Evenstad Bernice Fahnbulleh Cathy and Tom Falkowski Kathy and Bill Farley Anne Fashant Tina Fenske David Fernald Dr. Bruce and Karen Ferrara Janet S. Feske Tracy and Sigurd Finks Amy Fischer Dr. David and Andrea Fischer Dick and Pat Fishel Hayden Flack Dr. P.J. Flynn Dr. Tom and Helen Flynn **Robert Foley** Dr. Greg Folsom Ariel Fors David and Susan Fors Barbara Forster and Lawrence Hendrickson Dr. Kris Fortman Christopher Foss Mary Fouche-Dill Krista and Jamie Fragola Dr. Elliot and Cheryl Francke Richard and Joyce Franzen Norman Fraser Martha Frederickson Drs. Michael and Lorene Freehill Joseph Freeman Dr. Brian and Dawn French Dr. Sara E. Friedman and Mr. Aric Frith Mark and Bernice Fritz Robin Fritz Ron and Joan Gaarder Jason and Molly Gaines Dr. Matthew and Elizabeth Gall Dorie Gallagher Steven Gantner Minda Garcia Eric Gardner James and Nancy Garner Ebert Gudrun Gates Marti and Mike Gaydos Chuck and Barbara Geer Zabel and Charles A. Geer Fund of The Minneapolis Foundation Dr. Rich and Suzanne Geise Laura Genzler

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Inspiration + Action

Phillip Iliff, a security officer at Abbott Northwestern for the past 11 years, donates annually to the Foundation's Community Giving Campaign. Through the campaign, employees can make a charitable gift to Abbott Northwestern Hospital Foundation, any Allina Health program or foundation, local United Way organizations or any qualifying nonprofit organization.

"I was born in India and was adopted. In the last few years, I've volunteered with Feed My Starving Children, an organization that packages food and sends it to countries where it's needed. I've also been donating to Feed My Starving Children through the Community Giving Campaign. Everyone needs food, water and shelter. Maybe because I came from a third world country, this is big in my mind. Everyone deserves a chance."

PHILLIP ILIFF

Inspiration + Action

"I was diagnosed with breast cancer in 1991. Later I was asked to join a group of patients, doctors, nurses and others who were planning the Piper Breast Center, and I helped to develop its volunteer program. As volunteers, we were inspired to make the Piper Breast Center as welcoming, comfortable and beautiful as we could. I started contributing to the flower fund because it seemed like a way to let patients know 'You're in a good place and we will take good care of you.'

"Looking back, I really owe the Piper Breast Center a big thank you, even though it had nothing to do with my diagnosis and treatment. It made my life relevant because I could give something back as a volunteer – by listening, holding someone's hand, and letting them know we were there for them."

JANE GRIFFIN

Jane Griffin's annual gift ensures that there are always fresh flowers in the Piper Breast Center's reception area. Her giving tradition began in 1996 when she started the Jean Bergquist Flower Fund in memory of her mother, and she recently expanded it to include the Piper Breast Center at Abbott Northwestern – WestHealth in Plymouth.

Continued from page 14

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These special donors are recognized on our hospital lobby donor wall, and a complete list of these donors can be found at allinahealth.org/anwfoundation.

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Inspiration + Action

Rob and Julie Daugherty, whose gift establishes a protocol for nurses to follow when families experience a miscarriage in the Emergency Department.

"Six years ago, we rushed to Chicago to be with our son and daughterin-law after learning that their twin baby girls had died just a few weeks before their due date. We were in the hospital with them as the babies were stillborn, and unfortunately, no one knew how to guide us through this very painful experience. Our goal with this gift is to bring perinatal loss out into the light, and to see the life of the baby and the mother nurtured, no matter what the outcome."

ROB AND JULIE DAUGHERTY

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Thoughtful gifts through bequests, insurance, IRA designations, charitable trusts, gifts of property and other methods offer donors an opportunity to invest in the hospital's future.

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*deceased

Deane Manolis, MD, a retired Abbott Northwestern psychiatrist, established the Deane C. Manolis Fund for Mental Health Nursing Excellence, part of the Foundation's Nursing Excellence Initiative. His gift reflects a long-standing commitment to advancing mental health services in the community, as well as his strong desire to help the Mental Health and Addiction Services team heal after the 2016 nurses' strike. The fund will support organizational development for the Mental Health and Addiction Services nursing team and continuing education opportunities for its nurses. Manolis credits his friend and former colleague Sue Murray, RN, a Mental Health and Addiction Services nurse, with helping to shape the focus and intent of the gift.

Inspiration + Action

"Back when I was the Medical Staff president at Metropolitan Medical Center, I went through the 1984 nurses' strike. When the 2016 strike ended last fall, I knew how difficult it would be for the nurses and administrative team to reestablish trust and begin to work together again. At the same time, Sue and I began talking about it. We came up with the idea of making a donation to try to do whatever was possible to bring this team back together. The services they provide are so vital. I've seen what good mental health care can do for people and the lives it can save. Once you've had that experience, it's always in you."

DEANE MANOLIS, MD

2016 Statistical resume







24,715 volunteer hours served

Tetal amplexaas*	E 00E
Total employees* Volunteers	5,885 441
Total number of volunteer hours served	24,715
Medical Staff	
	1,430
Medical Education	
Medical students	86
Residents and fellows	152
Nursing students	564
Others	79
Beds	
Total	630
Cardiovascular	146
Medical/Surgical	181
Mental Health and Addiction-adult	62
Mental Health and Addiction-child/adolescent	24
Neuroscience	46
Newborn Nursery	44
Obstetric	68
Orthopedic	64
Rehabilitation	39
Patient care	
Outpatient encounters	493,711
Inpatient admissions	36,315
Lab tests*	1,758,101
Radiology procedures	117,928
Respiratory care procedures	102,945

Surgical procedures	
Inpatient	12,963
Outpatient	10,758
Center for Advanced Endoscopy	4,319
Ambulatory Surgery Center	2,201
Emergency care	
Visits*	58,910
Level One Heart Attack patients	158
Transplants and assistive devices	
Organ transplants	53
Heart transplants	19
Kidney transplants	34
Implantable ventricular assist devices	42
Temporary circulatory support/ECMO Cases	73
Courage Kenny Rehabilitation Institute	
Inpatient Rehabilitation	656
Outpatient therapy (physical therapy,	40,492
occupational therapy, speech language pathology)	
Courage Kenny Rehabilitation Associates/ Courage Kenny Psychology Associates	7,558
Community services	6,667
Transitional Rehabilitation Program	183
Mental Health and Addiction Services	
Inpatient adult admissions	2,148
Inpatient child and adolescent admissions	976
Clinic visits	40,424
Electroconvulsive therapy treatments	1,589

493,711 outpatient encounters



inpatient surgical procedures



58,910 emergency care visits

Minneapolis Heart Institute®

Cardiovascular lab interventional procedures	6,244
Electrophysiology procedures	2,165
Cardiovascular/thoracic surgical cases	1,213
Echocardiograms	44,632
Cardiac CT	40,847
Cardiac MRI	1,676
Neuroscience Institute	
Intracranial surgery cases	522
Seizure/epilepsy patients	349
Stroke patients	749
Neurodiagnostic studies	2,347
Sleep Lab studies	593
Orthopedic Institute	
Orthopedic inpatient surgery cases	2,358
Orthopedic outpatient cases	1,520
Joint Replacement surgeries	1,713
Penny George™ Institute for Health and Healing	
Inpatient visits with integrative therapy interventions	8,724
Integrative therapy interventions delivered	
by RNs at the bedside	2,518
Outpatient Clinic visits*	18,442
LiveWell Fitness Center visits	28,672
Spine Institute	
All spine surgeries	3,973
Cervical fusions	719
Lumbar fusions	1,294

The Mother Baby Center at AbbottNorthwestern and Children's – MinnesotaTotal births5,114Sets of twins183Sets of triplets8Sets of quads1

Virginia Piper Cancer Institute®

Percentage of surveyed patients willing to recommend	d 93.9%
Radiation oncology clinic visits	13,520
Surgical clinic visits	4,754
Piper Breast Center clinic visits*	5,782
Piper Breast Center imaging exams and procedures*	20,088
Piper Breast Center mammograms including 3D*	23,600

Financial

Operating revenue	\$1,169 million
Expenses	1,142 million
Salaries/benefits	618 million
Depreciation	47 million
Supplies	141 million
Other operating expenses	336 million

*Includes Abbott Northwestern – WestHealth in Plymouth

Statement of Financial Activities	2016	2015
REVENUE, GAINS AND SUPPORT Contributions	\$ 7,579,118	\$ 6,723,131
Contributions from Allina Health System	122,523	135,468
Special Events Revenue: Net of Direct Benefit Expense	517,834	820,642
of \$337,216 and \$275,581 respectively		
Investment Return	3,899,530	(1,431,286)
Change in Value of Split Interest Agreements	10,176	(9,186)
Total Revenue, Gains and Support	12,129,181	6,238,769
EXPENSES		
Grants and Transfers to Affiliates	10,507,205	9,429,493
Grants to Community Programs	625,207	274,692
Change in Liability, Collateral Agreement	3,219	61,311
Total Expenses	11,135,631	9,642,874
NET ADMINISTRATIVE AND FUNDRAISING		
Support from Allina Health System	2,054,900	1,737,946
Administrative	(1,152,544)	(1,138,656)
Fundraising	(912,130)	(657,020)
Total Net Administrative and Fundraising	(9,774)	(57,730)
CHANGE IN NET ASSETS	(983,776)	(3,461,835)
Net Assets – Beginning of Year	79,805,897	83,267,732
Net Assets – End of Year	\$ 80,789,673	\$ 79,805,897
Statement of Financial Position	2016	2015
FOR THE YEARS ENDED DECEMBER 2016 AND 2015	2016	2015
ASSETS		
Pledges Receivable, Net	\$ 4,164,786	\$ 5,308,038
Due from Allina Health System	-	1,271,262
Notes Receivable	-	-
Charitable Gift Annuity	30,351	30,351
Investments	76,637,554	73,381,100
Beneficial Interest in Charitable Remainder Trust Other Assets	143,664 253,845	5,275 243,670
Total Assets	\$ 81,230,200	\$ 80,239,696
LIABILITIES AND NET ASSETS		
LIABILITIES Grants and Other Payables	\$ 9,947	
Charitable Gift Annuity Obligation	په <i>۲,747</i> 16,950	- 16,950
	10,700	
	413.630	416,849
Long-Term Liability, Collateral Agreement Total Liabilities	413,630 440,527	416,849 433,799
Long-Term Liability, Collateral Agreement Total Liabilities		
Long-Term Liability, Collateral Agreement Total Liabilities NET ASSETS	440,527	433,799
Long-Term Liability, Collateral Agreement Total Liabilities NET ASSETS Unrestricted Net Assets	440,527 11,717,570	433,799 11,690,707
Long-Term Liability, Collateral Agreement Total Liabilities NET ASSETS Unrestricted Net Assets Temporarily Restricted Net Assets	440,527 11,717,570 47,459,951	433,799 11,690,707 46,651,527
Long-Term Liability, Collateral Agreement Total Liabilities NET ASSETS Unrestricted Net Assets	440,527 11,717,570	433,799 11,690,707
Long-Term Liability, Collateral Agreement Total Liabilities NET ASSETS Unrestricted Net Assets Temporarily Restricted Net Assets Permanently Restricted Net Assets	440,527 11,717,570 47,459,951 21,612,152	433,799 11,690,707 46,651,527 21,463,663

Abbott Northwestern Hospital Foundation staff



MISSION:

To raise, steward and disburse funds for the benefit of Abbott Northwestern Hospital and the communities it serves.

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Front row, left to right

Stacy Elsholtz, executive assistant

Kathy Ingerson, grants program manager

Deena Bartley, administrative assistant

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Anne Walker Langaard, director of development

Nicki Hines, senior development officer

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Kirsten Yeager, development officer

National recognition for exceptional care







- Abbott Northwestern Hospital retained first place for the Best Hospital in the Twin Cities and second in Minnesota in the U.S. News & World Report 2016-17 Best Hospitals rankings. Abbott Northwestern has consistently received national recognition in five specialty areas: Cardiology and Heart Surgery; Geriatrics; Gynecology; Neurology and Neurosurgery; and Orthopedics.
- In 2016, the Joint Replacement Center at Abbott Northwestern Hospital earned The Joint Commission's Gold Seal of Approval® for Advanced Total Hip and Knee Replacement. Abbott Northwestern is the first hospital in Minnesota, and only the fourth nationwide, to earn this certification.
- The Virginia Piper Cancer Institute at Abbott Northwestern Hospital achieved Full Accreditation with Gold Commendation by the Commission on Cancer of the American College of Surgeons.

Allina Health ABBOTT NORTHWESTERN HOSPITAL FOUNDATION

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allinahealth.org/anwfoundation