



PRIMARY SITES

- ▶ Piper Breast Center
- ► Abbott Northwestern
- ► West Health Plymouth
- ► CRL Southdale

PERIPHERAL SITES

- ► Cambridge Medical Center
- ▶ First Light Mora
- ► District One Hospital Faribault
- ▶Regina Hospital Hastings
- ►Allina Woodbury

AS WELL AS A FEW TELERADIOLOGY SITES...

 Alexandria Clinic
 ANW Heart Hoxpital
 Olmsted Mem Ctr/Rochester

 Alina Heaith Biomington Clinic
 AWW Abbott NW Mpls
 Parkview Medical Clinic

 Alina Heaith Biomington Clinic
 Batina Heaith More Grove Heighs
 Berlin Memorial Hoxpital
 Poople's Center Health Services

 Clinic
 Burlina Heaith Maplewood Clinic
 Burlina Meerika Hoxpital
 Parkview Medical Clinic

 Alina Heaith Maplewood Clinic
 Burlina Meerika Hoxpital
 Cuello Samswille

 Altru Clinic Crookston
 Catalaya Medical Clinic
 Cuello Samswille

 AMC Crossradis
 Conscroadis
 Cuello Savage

 AMC - Arsstings
 Cook Cly North Shores
 Ridgeview Sibley

 AMC - Cotating Grove
 Edma CRI
 Savage

 AMC - Cotating Grove
 Edma CRI
 Southalde Community Health

 AMC - Shakopee
 DOH Farabault
 Southalde Community Health

 AMC - Cotating Grove
 Edma CRI
 Southalde Community Health

 AMC - Rosting Glinic
 Hutchinson
 Southalde Community Health

 AMC - Shakopee
 Doultaile Conter
 Southalde Conter

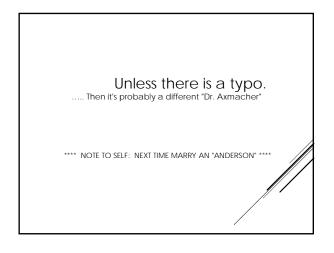
 AMC - Shoreview Clinic
 Lakewood Health Center
 Southalde Conter

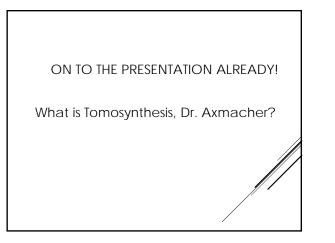
 AMC - Statult
 Madeila Community Hospital
 Maconia Lakewiew

 AMC - Grainbault
 More Height Health Center
 Southalde Conter

 AMC - Grainb

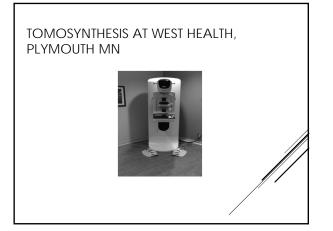
SO YOU MAY SEE MY NAME ON A REPORT SOMEWHERE.



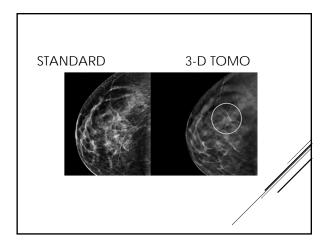


OVERVIEW OF TOMOSYNTHESIS

- ► It's a 3-D picture of the breast, created using x-rays
- Instead of a conventional 2-D mammogram, a series of low-dose images are obtained in an "arc", in both CC and MLO projections
- Similar to the difference between a "circle" and a "sphere"







WHY TOMOSYNTHESIS?

- ► Higher cancer detection rates
- ► Fewer recalls

WHY TOMOSYNTHESIS?

- Better visualization in a dense breast
- ► Improved detection of architectural distortion
- Improved localization of a one-view only finding
- ► Definitive characterization of benign skin based calcifications and masses

DISADVANTAGES OF TOMOSYNTHESIS

- ► Cost- More expensive
- Time to interpret studies is longer
- Data- More storage required
- Radiation- Slightly higher than a standard mammogram for now
 Dosage is still below recommended guidelines

TOMOSYNTHESIS IN RECENT PUBLICATIONS

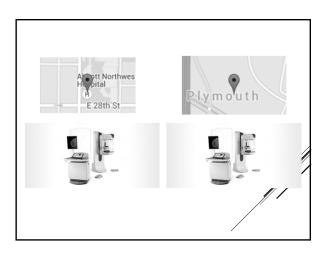
 "Breast tomosynthesis has shown to be an advance over digital mammography, with higher cancer detection rates and fewer patient recalls for additional testing. This is extremely important."

- ACR Digital Breast Tomosynthesis, May 1, 2015
- "Tomosynthesis is no longer investigational. Tomosynthesis has been shown to improve key screening parameters compared to digital mammography"
 - ACR Statement on Breast Tomosynthesis, November 24, 2014

PIPER BREAST CENTER TOMOSYNTHESIS EXPERIENCE

- Piper Breast Center was proud to begin offering tomosynthesis in the Summer of 2014
- This includes one unit at Abbott Northwestern and one at West Health
- ► Both sites utilzize Selenia Dimensions units







TOMOSYNTHESIS STATISTICS

► 2014 Statistics

Method of Study	Total Studies	Callback %	Cancers Detected (rate)
Regular	7252	6.5%	29 (4.00/1000MGs)
Tomosynthesis	3218	5.5%	18 (5.60/1000MGs)
Method of Study	Total Studies	Callback %	Cancers Detected (rate)
	Total Studies	Callback %	Cancers Detected (rate) 76 (5.61/1000MGs)
Method of Study Regular Tomosynthesis			

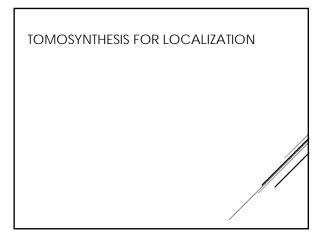


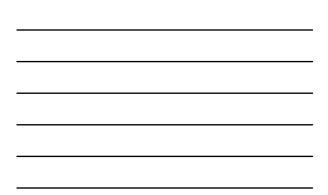
PIPER BREAST CENTER EXPERIENCE

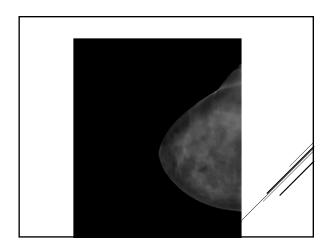
- Essentially new technology for all radiologists- Dr. Shearer and I had limited "exposure" during fellowship
- New for all techologists
- As we all become more familiar with the techonology, we expect our cancer detection rate to stay the same or improve

TOMOSYNTHESIS IS NOT JUST FOR SCREENING

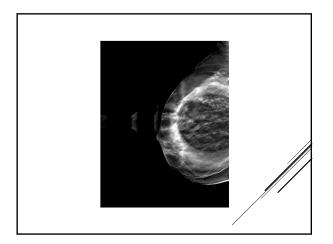
- Diagnostic mammograms
- ► Localizations
- ► Stereotactic biopsy
- Our group does not utilize this functionality as we have dedicated stereotactic biopsy devices



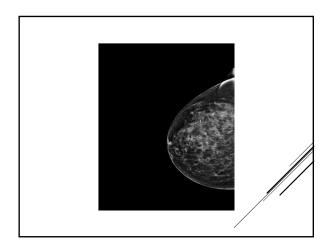




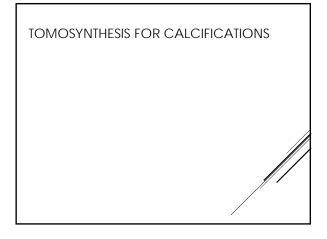


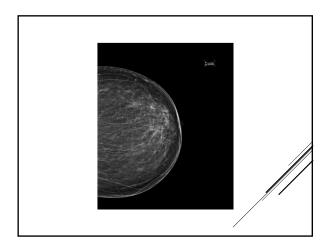














TOMOSYNTHESIS- CHALLENGES

Utilization of one unit
 Localizations, diagnostics, and screening mammograms

► Insurance coverage

This could be a topic in an of itself



THE HISTORY OF INSURANCE COVERAGE

- Summer 2014: Allina charged a supplemental fee of \$45 for 3-D tomosynthesis screening
- The radiologists were not charging any additional fees

TOMOSYNTHESIS- INSURANCE COVERAGE

- January 2015: CMS (Medicare/Medicaid) added a code for tomosynthesis and began reimbursement.



TOMOSYNTHESIS- BILLING

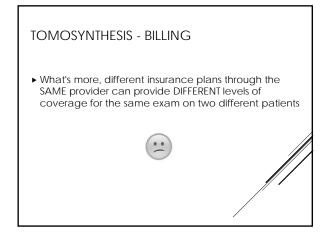
- Insurance coverage prompted Allina to stop charging the "up front fee" and start "coding"
- The "coding" now includes both a technical fee and a professional fee for each exam



TOMOSYNTHESIS- BILLING

- Some insurance providers cover the "2-D" portion only (ie, only reimburse what a standard mammogram would cost and bill the patient the difference)
- Some cover tomosynthesis entirely
- Some call tomosynthesis "investigation on the cover it





PATIENT PERSPECTIVE

- Patients frequently ask what their bill will be and we can't give them a firm answer because insurance coverage is unpredicatable and inconsistent
- We do our best to facilitate preauthorization
- Allina has offered discounts in situations where insurance provided no coverage or limited coverage

BENEFITS OF TOMOSYNTHESIS

- For a diagnostic mammogram, an asymmetry can be dismissed with much more confidence on a 3-D mammogram than a 2-D mammogram
- Suspected architectural distortion "jumps of the screen" with spot compression tomosynthesis

IN SUMMARY

- From the technologist and radiologist perspective tomosynthesis represents an advance in breast cancer imaging and should become the standard of care in the future
- Our initial 18 months of data supports that tomosynthesis will become the standard of care:
 - Reduction in screening recalls
 - Increase in cancer detection rate
- The CMS "code" which was created in 2015 has paved the way for insurance companies to begin providing coverage for tomosynthesis, both screening and diagnostic
- We hope to see more insurance providers covering tomosynthesis in the future