

2008 REPORT TO THE COMMUNITY

A shared vision for the future



MERCY & UNITY
HOSPITALS

Allina Hospitals & Clinics

Mercy & Unity Hospitals
Foundation





Mercy & Unity Hospitals Foundation

A Shared Mission

We're on a mission. A mission to raise, steward and distribute philanthropic funds that will help improve patient care, personal health and the quality of life enjoyed by all the families served by Mercy and Unity Hospitals.

A Far-Reaching Vision

The Mercy & Unity Hospitals Foundation works with donors to achieve their goals in philanthropic giving, and partners with the hospitals to meet strategic priorities. By supporting patient centered-care, dedicated staff, and programs that improve community health and wellness, we're helping ensure everyone in the North Metro area has access to world-class healthcare.

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About the Artist

George Pope, MD, has served as an emergency medicine physician at Unity Hospital for nearly 20 years. Also an award-winning artist, Dr. Pope has been painting watercolors since he was 10 years old. His paintings reflect the beauty of the North Shore of Lake Superior and are on display in the Emergency Department at Unity Hospital. You can see more of his work at www.lakesuperiorpaintings.com.

A painting of a landscape. In the foreground, there are large, dark, jagged rocks. The middle ground shows a grassy field with several trees, including a prominent evergreen. In the background, there are rolling mountains under a sky with soft, purple and blue tones. The overall style is impressionistic.

2008 Highlights

In a year full of successes, here are a few that made 2008 such an exciting chapter in the history of the Foundation, and Mercy and Unity Hospitals.

Unity Hospital received four outstanding patient safety excellence awards

from the Minnesota Hospital Association for reducing patient falls, preventing pressure ulcers, preventing surgical errors, and reducing retained objects.

For the sixth consecutive year, cardiology services at **Mercy Hospital was recognized in the Thomson Reuters Top 100 U.S. Hospitals for setting the nation's benchmarks for cardiovascular care.** The Cardiovascular Benchmarks for Success Study examined nearly 1000 hospitals and analyzed the outcomes of patients diagnosed with heart failure, heart attacks, and those who received coronary bypass surgery and angioplasties.

Unity Hospital opened its new emergency department with 39 private rooms.

Unity now has one of the largest emergency departments in the Metro Area, with two new state-of-the-art trauma rooms that support the hospital's recent Level 3 trauma certification.

For the sixth year in a row, **Mercy Hospital was recognized by HealthGrades for clinical excellence.** Mercy was among the highest scoring full-service hospitals in the nation.

The Mercy & Unity Hospitals Foundation raised a record \$1.56 million for the hospitals' programs and services.

The 7th Annual Crystal Ball was wildly successful (the theme was "Out of the Wild") and **raised a record \$309,000**, with proceeds benefiting the emergency medicine "Take Heart" program.

The Community Giving Campaign, the all-employee giving program, increased total gifts to the Foundation by nearly 15% over 2007 and **achieved a record of nearly \$125,000.**

We held a number of wonderful golf events with enthusiastic teams of volunteers ensuring their success. Four were particularly noteworthy – The 8th Annual Women's Day-on-the-Links, the Foundation's 8th Annual Golf Classic, the 3rd Annual Twinkling Angels Tournament, and in its final year, the Sue Fischer Memorial Tournament, which raised over \$35,000. **Total funds raised exceeded \$200,000.**

Unity Hospital was nationally recognized as a "Bariatric Center of Excellence"

by the American Society for Metabolic and Bariatric Surgery. The Unity Hospital Bariatric and Weight Loss Center helps patients achieve significant weight loss, which can lead to a healthier, more active lifestyle.

The Year in Numbers

Behind every number is a story. Each day, the doctors, nurses, staff and volunteers at Mercy and Unity Hospitals play a vital role in our community, touching countless lives through their caring.

January to December 2008	Mercy	Unity
Outpatient Visits	130,538	94,519
Inpatient Admissions	23,361	13,078
Surgeries	14,572	8,385
Employees	2,497	1,452
Physicians	900	622
Emergency Room Visits	57,035	44,035
Newborns Delivered	2,523	1,765
Total Operating Expense	\$301,427,000	\$170,600,000
Volunteers	696	404
Volunteer Hours	57,240	42,663
Staffed Beds	239	220
Ambulance Transports	8,699	5,185

To Our Friends and Supporters,

It all started with a vision. The Mercy & Unity Hospitals Foundation was created to support world-class patient care, improve community health, and enhance the quality of life throughout the North Metro area. Thanks to your charitable gifts and tireless support, last year we raised a record amount of funds, bringing our vision ever closer to reality in our community.

We'd like to share with you a few of the stories that illustrate how your generosity in 2008 contributed to the unique, caring environments at Mercy and Unity Hospitals. Although much has changed since both hospitals were established many decades ago, one thing has remained constant—our focus on bringing leading-edge health care to the communities we serve.

In 2008, your support helped us advance emergency medicine at both hospitals. From funding the newly renovated and expanded emergency department at Unity, to initiatives that are dramatically increasing survival rates for individuals who suffer sudden cardiac arrest, the Foundation is making a real impact all across our community.

We're also helping patients by providing grants to those experiencing financial difficulties due to prolonged illness, job loss, death in the family, or other life changing circumstances.

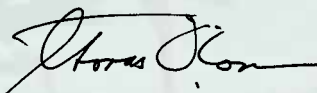
As part of Allina Hospitals & Clinics, one of Minnesota's finest health systems, Mercy and Unity Hospitals bring state-of-the-art health care to your neighborhood. Your continuing support has allowed us to begin the exciting process of planning for an expanded Cancer Center to serve north metro area residents.

Looking to the future, the Foundation will continue strengthening our culture of giving under the guidance of our new president, Doug Hutchings. With more than 25 years of experience in philanthropy, and a strong background in health care in Illinois, Missouri and Wisconsin, Doug's expertise and passion will be invaluable as we move forward.

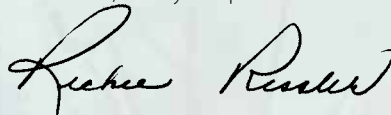
This has been a milestone year for the Foundation and Mercy and Unity Hospitals in so many ways. Amidst all the excitement, we pause with profound gratitude for what you, our generous friends, have helped make possible.



Larry Peterson
Chair, Mercy & Unity Hospitals Foundation Board of Directors



Tom O'Connor
President, Mercy Hospital



Rickie Ressler
President, Unity Hospital

Faith Community Nurses

Sharing the journey with people of all faiths.

To spend time with a faith community nurse is to experience the remarkable healing that happens when the power of medicine is infused with a higher power.

Physicians and ministers today are often unable to spend as much time as they'd wish with any one patient. That's where a faith community nurse can make a world of difference. Just by being there, and listening as a patient shares their story, along with their hopes and fears, faith community nurses help individuals heal mentally, physically and spiritually.

Since it began in 1995, the Mercy and Unity Hospitals Faith Community Nurse program has grown to be a vital part of the fabric of our community. Every day, faith community nurses help patients navigate the health care system, follow up after health screenings and hospitalizations, teach about wellness issues, provide grief support, and touch lives in countless other ways, including:

- Family Table, a partnership with 13 faith communities that provides a warm meal and fellowship to those who need it most.
- Free blood pressure screenings, which help prevent heart attacks and strokes.
 - Workshops to reduce the cost of health care by promoting exercise and healthy eating.
 - Programs that increase community awareness of family violence, and provide tools to help prevent it.

13: Years since the Faith Community Nurse Program began.

22: Church and other faith community partnerships in 2008.

27: Community organizations helping faith community nurses provide care.

3,000+: Personal health contacts the faith community nurses provide annually.

20,000+: People who benefited from faith community visits and events like wellness seminars and free blood pressure screenings in 2008.

The Mercy & Unity Hospitals Foundation enables donors to directly support the Faith Community Nursing Program and other vital community health programs. In 2008, Mercy and Unity Hospitals launched two new initiatives to meet growing needs in our community.

SENIOR CAREGIVERS: In response to the number of seniors caring for a loved one at home, we partnered with four area churches to create The Gathering. Twice a month this program offers home caregivers a much-needed break from their responsibilities. Recently we partnered with the Anoka County Senior Caregiver Network and four area churches to implement Tailored Care, a leading-edge program that will help faith community nurses assess the needs of family caregivers and refer them to the help they need to cope with their challenges.

END OF LIFE CARE: Mercy and Unity Hospitals are expanding our efforts in the area of palliative care, with a new program that's helping patients talk with family members and physicians about how they want to direct the end of their lives, before they're in a crisis situation.

Grants by the Foundation, along with partners like the North Suburban Hospital District, ensure that faith community nurses will be able to continue their essential role at Mercy and Unity Hospitals, and all across our community.



**“It’s wonderful to see
what a tremendous
impact faith community
nurses are having in
the lives of so many
people, every single day.”**

**—Lyla Pagels,
Faith Community
Nurse Coordinator**



CANCER RESOURCES



Helping those who need it most.

18: Years since the Patient Emergency Fund began.

34: Patients who received financial assistance from the fund in 2008.

80: Patients assisted since the funds inception.

1,457: New cancer patients treated in 2008 at Mercy and Unity Hospitals.

Imagine for a moment you've just been diagnosed with cancer. Now imagine discovering you'll have to draw from your savings to pay for a large portion of your medications and doctor visits.

For many of our neighbors, this is the harsh reality. Noel Laudi, MD, Mercy Hospital, recalls that during a recent week, one out of every four patients he saw had lost their job, or their spouse was unemployed. Out of pocket medical expenses consume approximately 27% of the annual income of low-income individuals. Even insured patients can find themselves challenged. In fact, most people who go bankrupt because of medical problems have health insurance.

To help financially challenged patients across the North Metro pay for cancer treatment, and meet daily living expenses like rent, food and utilities, the Mercy & Unity Hospitals Foundation created the Patient Emergency Fund. This fund is a lifeline for the most vulnerable members of our community.

In 2008, Mercy and Unity Hospitals continued fighting cancer on a wide range of fronts, including:

- Cancer Centers programs that cover prevention, screening and early detection, multiple treatment options, rehabilitation, follow-up and palliative care for patients with incurable cancer.
- Participation in the Minneapolis Metro Community Cancer Oncology Program, providing access to local and national clinical trials, new drugs and treatment schedules.
- Hosting cancer conferences to improve care with a multidisciplinary approach to treatment.
- Cancer Resource Centers, located in both hospitals, offer a warm, caring environment where patients, family members and providers can find essential information and support.

A Groundbreaking Achievement: Later this year, Allina Hospitals & Clinics will bring the Virginia Piper Cancer Institute and model of care to the North Metro with the construction of a new world-class cancer center on the Unity Hospital campus. The Mercy & Unity Hospitals Foundation is playing a supportive role in funding this new initiative. You can help support the Virginia Piper Cancer Institute, or any of our other vital cancer programs, through designated donations to the Foundation.



“We have so much to be thankful for. People really do surround you. When it really comes down to it, people are just wonderful.”

**—Joan DeWees,
wife of cancer patient Dave DeWees**



Emergency Medicine

Lifesaving care when every second counts.

This year, more than 300 of our neighbors will experience a massive heart attack, or sudden cardiac arrest. It happened to Leon Schmidt in February 2008 while he was watching a movie with his wife. Fortunately, someone in the theater knew how to perform cardiopulmonary resuscitation (CPR) and kept him alive until the paramedics arrived.

Leon beat the odds. Nationwide, only about 5% of people who suffer a massive heart attack outside the hospital survive. The Mercy & Unity Hospitals Foundation is working to improve these odds by supporting a range of new lifesaving initiatives in our community.

5%: National survival rate for patients suffering sudden cardiac arrest.

14%: Current survival rate for cardiac arrest in the North Metro, thanks to initiatives like Take Heart Anoka County.

300+: People who suffer sudden cardiac arrest annually in the communities we serve.

106,000: Projected visits to Mercy and Unity Emergency Departments in 2009.

Take Heart Anoka County

Funded by the Mercy & Unity Hospitals Foundation, Take Heart Anoka County is striving to increase the number of adults who know CPR to 25%, and place Automated External Defibrillators (AEDs) in public locations across the community. "Sudden cardiac arrest is a top killer that can strike anyone, anywhere, without warning. Only one in 20 people survive. We think we can increase those odds to one in three," says Charles Lick, MD, emergency medicine specialist and medical director of Allina Medical Transportation and co-founder of Take Heart Anoka County. Over \$300,000 was granted by the Foundation to support the Take Heart Anoka County initiative for sudden cardiac arrest survival. Nearly 1,000 individuals were trained with CPR Anytime kits provided as part of this project.



Saving lives with LUCAS™

When Leon Schmidt had his heart attack, he was one of the first to benefit from a new device called LUCAS, which mechanically performs CPR. Immediately after the FDA approved LUCAS for use in the United States, Dr. Lick began equipping Allina ambulances with the device. He says, "The LUCAS is changing the way we

do CPR. It doesn't get tired, it compresses the chest to the right depth, and it allows the chest to recoil for maximum circulation." Designated donations to the Foundation, along with fundraising activities and events in 2008, have helped Allina become a national leader in cardiac arrest resuscitation.

New Emergency Department

In 2008, Unity Hospital completed a two-year renovation and expansion of the emergency department. With 39 private suites, and two new state-of-the-art trauma rooms, Unity is now a Level 3 trauma center with one of the largest emergency departments in the Twin Cities. Donations to the Foundation through fundraising activities and events like the 3M Championship Golf Tournament are helping us save lives with better, faster and more advanced emergency care.



**"We spent months
planning the new Emergency
Department. Everything about the
design increases patient safety
and satisfaction."**

**—Kurt Belk, MD
Emergency Medical Director, Unity Hospital**

Maternal and Child Tobacco Intervention

Protecting mothers and children from the risks of smoking.

Did you know Anoka County has one of the highest rates of smoking among pregnant women in Minnesota? This statistic is even more alarming when you consider smoking during pregnancy is the foremost preventable cause of prenatal complications and death, as well as a leading contributor to low birth weight and premature birth.

To help expecting and new mothers break their tobacco addiction, Mercy and Unity Hospitals created the Maternal and Child Tobacco Intervention Program (MCTIP).

Craig Malm, Executive Director of Community Health Improvement for the hospitals, explains how the program works. "Health care providers reach out to mothers and infants at three key times—during the pregnancy, at the time of birth, and in the first year of the infant's life."

"We believe that helping mothers quit can have an immediate and long-lasting impact on the health of both mother and the child," said Lex Lawson, MD, Allina Medical Clinic - Fridley OB/GYN.

Each mother who chooses to receive help is referred to a tobacco intervention specialist who works with her to help her stop smoking. After the birth, pediatricians continue supporting the new mother, and provide information on the harmful effects of secondhand smoke on infants and children.



6: Years since the Maternal and Child Tobacco Intervention Program began.

57: Percentage of participating mothers who are smoke-free one year after the birth of their child.

250: Mothers enrolled in MCTIP since 2003.

This innovative program began in March, 2003 with a grant from the March of Dimes of Minnesota, and is supported by the Mercy & Unity Hospitals Foundation. MCTIP is making a big impact in our community:

- Since the program started, 383 women have been referred to MCTIP, and 250 (or 65%) agreed to enroll.
- Of the 250 who enrolled, 167 (or 68%) remained in the program—an excellent rate considering the young and mobile population.
- A year after the birth of their child, 95 women (or 57%) were tobacco free, and 66 women (or 40%) were smoking less than half the number of cigarettes they were at enrollment.

This level of success is extremely high compared to other tobacco cessation programs, and feedback provided by the women who benefit from MCTIP allows us to continually improve the program.

Thanks to your continued generosity, and designated donations to the Mercy & Unity Hospitals Foundation, MCTIP is able to reach out to more mothers each year and give them the support they need to stop smoking—for their own health, and the sake of their children.

“MCTIP is a tremendous aid in helping moms stay tobacco free after the birth of their child and in promoting a smoke-free environment for their children.”

**—Fadel Sakkal, MD,
Fridley Children’s and
Teenagers’ Medical Center**



Named Funds and Endowments

Named funds and endowments allow donors to make a lasting impact in our community by providing continuous support for programs at Mercy and Unity Hospitals. Investment income is used to fund specific initiatives while the initial gift continues to grow. Gifts may be made to any of the programs listed here, or a new fund or endowment may be established according to your wishes and the needs of the hospitals. For more information, call Doug Hutchings, Foundation President, at 763-236-3965, or email sdouglas.hutchings@allina.com.

Program Funds

Allina Mental Health Program Fund
Bariatric Program Fund
Birth Center Fund
Cancer Center Fund
Cancer Prevention – Control Study Fund
Cancer Resource Center Fund
Cardiac Centers Fund
Cardiovascular Education Fund
Caring For Co-Workers Fund
Community Wellness Fund
Community Health Improvement Fund
Endowed Community Fund
Emergency Departments Fund
Employee Association Fund
Faith Community Nurse Program Fund
Free Care Endowment Fund
Geriatric Care Fund
Grief Support Group Program Fund
Heart Safe Communities Program Fund
Healing Environments Fund
Hospice Oncology Fund
Hospital Capital Needs Fund
Infectious Disease – Patient Needs Fund
Intensive Care & Critical Care Units Fund
Kenny Kids Fund
Language Care Center Fund
Lung Power Pulmonary Rehabilitation Fund
Lymphodema Fund
Maternal and Child Tobacco Intervention Program Fund
Medication Assistance Program Fund
Mercy Heart Center Fund
Mercy Pastoral Care – Chaplaincy Fund
Mercy Pharmacy Education Fund

Mercy Rehabilitation Lingraphica Fund
Mercy – Riverway Clinic Oncology Fund
Pediatric Needs Fund
Perinatal Loss Program Fund
Physicians Scholarship Fund
Pregnancy and Infant-Loss Fund
Professional Education Fund
Nursing Education Endowment Fund
Oncology Research Fund
Orthopedic-Neurology Fund
Rehabilitation Services Fund
Speech Language & Occupational Therapy Fund
Social Services Fund
Take Heart America Fund
Unity Pastoral Care – Chaplaincy Fund
Women and Childrens Program Fund
Youth-At-Risk / Parenting Program Fund

Donor Named Funds

Bunker Scholarship Fund
Julie Ellison Scholarship Fund
Sue Fisher Nursing Scholarship Endowment Fund
Jean Hayen Nursing Scholarship Fund
Laura H. Hudson Endowment Fund
Krogstad Memorial Fund
Dr. Malecha Scholarship Fund
Mercy Hospital Auxiliary Fund
L. Smith Leukemia Endowment Fund
Twinkling Angels Fund
Unity Hospital Auxiliary Fund

Donors

We extend our sincere thanks to the following individuals, foundations, corporations and organizations that made gifts to the Mercy & Unity Hospitals Foundation. Due to space limitations, we are unable to list the more than 4,041 additional donors who made gifts to the Foundation in 2008. Your gifts make our work possible. *Every effort is made to ensure the accuracy of our records. If our report contains errors or omissions, please contact us at 763-236-8199 so that we may extend our apologies and correct our records.*

DONORS CUMULATIVE 2000-2008

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employer to find
out about your
company's
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STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2008 AND 2007

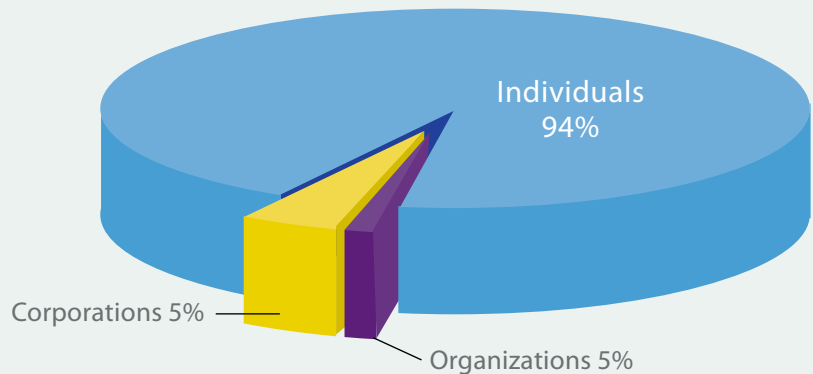
ASSETS

	2008	2007 Restated
Due from Allina Health System	\$ 14,444	\$ 177,908
Pledges Receivable, Net	197,083	105,288
Other Receivables	10,000	5,000
Investments	3,510,253	3,972,467
TOTAL ASSETS	\$ 3,731,780	\$ 4,260,663

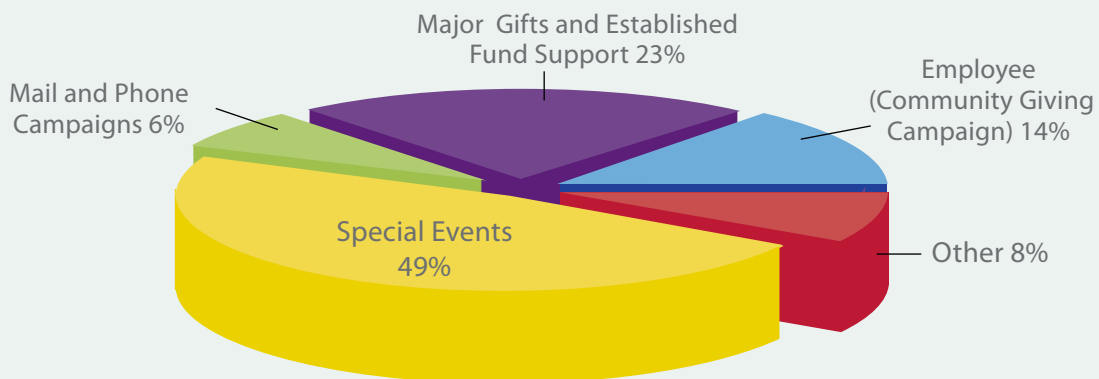
LIABILITIES AND NET ASSETS

	2008	2007 Restated
LIABILITIES		
Grants Payable	\$ 9,000	\$ 14,284
NET ASSETS		
Unrestricted Net Assets	1,078,318	1,889,722
Temporarily Restricted Net Assets	2,212,268	1,932,490
Permanently Restricted Net Assets	432,194	424,167
Total Net Assets	3,722,780	4,246,379
TOTAL LIABILITIES & NET ASSETS	\$ 3,731,780	\$ 4,260,663

Gifts by Source 2008



Gifts by Motivation 2008



MERCY & UNITY HOSPITALS FOUNDATION
STATEMENTS OF ACTIVITIES
 YEARS ENDED DECEMBER 31, 2008 AND 2007

2008	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE, GAINS AND SUPPORT				
Contributions	\$ 43,469	\$ 1,144,746	\$ 8,027	\$ 1,196,242
Investment Return	(877,150)	(259,704)	-	(1,136,854)
Other	84,458	-	-	84,458
Net Assets Released from Restriction	605,264	(605,264)	-	-
Total Revenue, Gains and Support	(143,959)	279,778	8,027	143,846
EXPENSES				
Grants and Transfers to Affiliates	467,895	-	-	467,895
Grants to Others	96,448	-	-	96,448
Total Expenses	564,343	-	-	564,343
NET ADMINISTRATIVE AND FUNDRAISING				
Support from Mercy and Unity Hospitals and Allina Health System	990,800	-	-	990,800
Administrative	(493,206)	-	-	(493,206)
Fundraising	(600,696)	-	-	(600,696)
Total Net Administrative and Fundraising	(103,102)	-	-	(103,102)
CHANGE IN NET ASSETS				
Net Assets - Beginning of Year	(811,404)	279,778	8,027	(523,599)
	1,889,722	1,932,490	424,167	4,246,379
NET ASSETS - END OF YEAR	\$ 1,078,318	\$ 2,212,268	\$ 432,194	\$ 3,722,780
2007 Restated	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE, GAINS AND SUPPORT				
Contributions	\$ 89,491	\$ 1,209,251	\$ 1,580	\$ 1,300,322
Investment Return	246,009	83,308	-	329,317
Other	85,590	-	-	85,590
Net Assets Released from Restriction	898,026	(898,026)	-	-
Total Revenue, Gains and Support	1,319,116	394,533	1,580	1,715,229
EXPENSES				
Grants and Transfers to Affiliates	666,416	-	-	666,416
Grants to Others	115,401	-	-	115,401
Total Expenses	781,817	-	-	781,817
NET ADMINISTRATIVE AND FUNDRAISING				
Support from Mercy and Unity Hospitals and Allina Health System	758,169	-	-	758,169
Administrative	(574,475)	-	-	(574,475)
Fundraising	(372,697)	-	-	(372,697)
Total Net Administrative and Fundraising	(189,003)	-	-	(189,003)
CHANGE IN NET ASSETS				
Net Assets - Beginning of Year	348,296	394,533	1,580	744,409
	1,541,426	1,537,957	422,587	3,501,970
NET ASSETS - END OF YEAR	\$ 1,889,722	\$ 1,932,490	\$ 424,167	\$ 4,246,379

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We'd like to express our profound gratitude to you for your inspiration, dedication and tireless work. Your commitment is reflected in the many achievements we shared in 2008.

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**MERCY & UNITY
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Allina Hospitals & Clinics

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