

Beginnings



Buffalo Hospital Foundation





New Beginnings

Your generous gifts play a vital role in helping Buffalo Hospital to offer exceptional health care services and improve the health of our community. Buffalo Hospital's Birth Center, a place for new beginnings in our growing community, was made possible through donations from patients, family members, physicians, employees and friends of Buffalo Hospital. A gift to Buffalo Hospital is a lasting gift to our community.

Our Mission

The Buffalo Hospital Foundation's mission is to serve as a catalyst for innovative services and facilities to improve community health.

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ON THE COVER

Rachel and Michael Smith welcomed baby Benjamin into the world on December 13, 2010. Benjamin was one of 527 babies born at Buffalo Hospital's Birth Center last year.



Karla Heeter, executive director, Buffalo Hospital Foundation

Linda Dircks, board chair, Buffalo Hospital Foundation

From the Buffalo Hospital Foundation Board Chair

Dear friends,

When the Buffalo Hospital Foundation was established in 2003, I was asked to serve on its board of directors. In my role as the administrator for Buffalo Clinic, PA, I felt a responsibility to ensure that our hospital has the ability to meet the vital health care needs of our community.

Since 2003, the Foundation has completed many worthwhile projects and supported educational opportunities for the public that may not have otherwise existed without your support. I look back with a sense of gratitude to each and every donor for the impact of your charitable gifts. Individuals, organizations and corporations have made investments in our community through the Foundation, and these gifts help to ensure the compassionate and innovative care that Buffalo Hospital is known for.

Today, Buffalo Hospital—our hospital—is stronger than ever. In August 2008, we launched the Foundation's capital campaign for the Birth Center. We knew that our goal was an ambitious one, but our commitment to offering the community a facility to match the excellent care provided to growing families did not waiver. I am pleased to report that we are within \$150,000 of our \$1 million campaign goal.

Buffalo Clinic, PA, was pleased to make a lead gift in the amount of \$225,000 for this worthy campaign. Our 54 health care professionals felt a strong sense of responsibility to the community we are privileged to serve. And we all felt a great sense of pride when the new Birth Center opened for patients in August of last year. The overwhelming response from the community speaks volumes about the people we care for in and around Buffalo.

As I wrap up my term on the Foundation board, I would like to thank our Foundation's executive director Karla Heeter, the physicians, nurses and other health care professionals at Buffalo Hospital, and my fellow board members.

On behalf of the Foundation board, thank you for your generous support of Buffalo Hospital. Your gifts make a difference in the health of our community.

Linda Dircks

Linda Dircks Board Chair

From the Buffalo Hospital Foundation Executive Director

It is a time for new and exciting beginnings at Buffalo Hospital.

When we launched the \$1 million capital campaign to build a new Birth Center in August 2008, we weren't able to predict the toll and magnitude of the economic challenges we would face. I am amazed by the level of support, commitment and generosity of this community.

Your gifts have brought us within \$150,000 of this ambitious goal. The community has rallied around the Birth Center campaign—an initiative to provide an amazing new facility to match the excellent health care our nurses, doctors and other health care professionals provide.

In this year's annual report, you will discover the many ways your gifts make a difference. We are fortunate to share a culture of giving at Buffalo Hospital—our employees and physicians give generously to improve the health of our community. You will also learn more about an event you will not want to miss—our first-ever Spring Tonic on April 16. Join us at this invigorating, refreshing and restorative event where we will celebrate the life-changing effect your gifts make.

Buffalo Hospital Foundation's mission is to be a catalyst for innovative services and facilities to improve community health. Linda Dircks, our current board chair and founding board member, has worked tirelessly to help us meet this mission. I am so grateful for her leadership and the contributions of all of our board members. Our work would not be possible without their wise counsel, leadership and commitment.

On behalf of the Buffalo Hospital Foundation, thank you for your gifts. Your contributions truly make a difference. If you are interested in touring our new Birth Center or learning more about our priorities for 2011, I welcome your call at 763-684-6808.

I hope to see you at the Spring Tonic!

Karla Heeter Executive Director



Sweet Child of OursMosaic by Suzanne Demeules of Buffalo, MN

New Beginnings

BUFFALO HOSPITAL CELEBRATES THE GRAND OPENING OF ITS NEW BIRTH CENTER

On August 2, Buffalo Hospital's new Birth Center opened for patients. In the first 14 days, the hospital celebrated a record-setting number of births in a two-week period. The \$7.1 million Birth Center was made possible through the Buffalo Hospital Foundation's first-ever capital campaign, which to date has raised more than \$850,000 of its \$1 million goal.

For Cindy Oquist, RN, patient care manager, the new Birth Center means that Buffalo Hospital now offers patients and families an exceptional space to complement the exceptional care provided by the nurses, staff and physicians. "Through this campaign, we were able to quadruple our space and create a family-centered environment for new beginnings," said Oquist. "We asked our patients what was important for them, and designed a welcoming and healing space based on their input."

In addition to the modern technology for the physicians and nurses, the Birth Center offers new mothers and family members some added perks and luxuries—a private post-partum room with a soaking tub, wireless internet access, iPod docking station, small personal refrigerator, a rocking chair for new mothers and a beautiful, light-filled space with the equipment needed for newborn care.

When Rachel Smith and her husband, Michael, were planning for the birth of their first child, they chose Buffalo Hospital for many reasons. "It's close to home, close to our family members and has a great reputation," said Smith. "We knew that we'd be well cared for at Buffalo Hospital."

On December 13, Rachel and Michael welcomed baby Benjamin and experienced the benefits and amenities offered in the new space. "The staff members were so welcoming and the nurses gave me the support and encouragement I needed," explained Smith. "They really cared for me as a whole person. The Birth Center rooms are so comfortable, warm and inviting, it almost feels as if you're staying at a hotel."

To enhance the environment, the Birth Center features an art collection showcasing the works of local artists. Made possible through a generous gift from John and Mary Ellen Lundsten, the collection adds to the holistic healing environment and promotes regional artists. "My favorite thing about the Birth Center is that it has stayed true to the Buffalo community," added Smith. "The local art and the personal touches add so much. It was also special to have Benjamin placed in a basinet with my mother's name on it as a donor to the hospital."

"Our physicians, nurses, staff members and patients absolutely love this new space," said Oquist. "We wanted to keep the small, community hospital feel, but provide the same level of service and care you would find at a large, metro hospital. We elevated the quality of our environment to match the quality of our care."

Along with more than \$200,000 in contributions from hospital employees, physicians gave more than \$380,000 to the campaign. Buffalo Hospital Foundation board members and the Board of Trustees gave more than \$40,000 and hospital volunteers contributed more than \$20,000. "This Birth Center is an amazing gift to our community," said Karla Heeter, Buffalo Hospital Foundation executive director. "I hope that our donors recognize what a difference this means for our staff members and patients today and in the future."

BUFFALO HOSPITAL BIRTH CENTER FACTS & FIGURES

- 17,500-square-feet, more than quadrupling the size of the previous Birth Center
- The Birth Center was designed to be environmentally safe and friendly with recycled floorings, fabrics, wall coverings and window glazing to reduce heating and cooling costs
- Four labor and delivery rooms and 12 post-partum rooms
- Level 1 nursery includes a lowviewing window for little visitors to peek at a new brother or sister
- Level 2 nursery has been expanded to include four beds

Buffalo Hospital Foundation plans to create a baby blessing wall to offer new parents an opportunity to permanently display a tile with their baby's footprints on the wall—a lasting memory of their child's birth.

Each time a baby is born, beautiful lullaby chimes are played throughout the hospital informing staff, physicians, patients and visitors that a new baby has been welcomed into the world.

Buffalo Hospital Foundation is completing the campaign with approximately \$150,000 remaining to build one more labor and delivery room, two additional post-partum rooms and an operating room. Specific naming opportunities are still available.

To make a donation of any size, call the Foundation at 763-684-6800 or send a check to Buffalo Hospital Foundation, 303 Catlin Street, Buffalo, MN 55313.



Buffalo Hospital Foundation Spring Tonic

AN INVIGORATING, REFRESHING AND RESTORATIVE EVENT

Mark your calendars for Saturday, April 16 at 6 p.m. at the Classic Hall in Annandale, MN.

Buffalo Hospital Foundation presents Spring Tonic—an invigorating, refreshing and restorative event to celebrate the life-changing effect that philanthropic gifts make for Buffalo Hospital and the community it serves.

"This event will showcase the many worthwhile endeavors that Buffalo Hospital Foundation supports," said Denise Froehlich, Foundation board member and chair of the Spring Tonic committee. "It's time to celebrate and share what the Foundation does to strengthen our hospital and our community."

For Froehlich, a resident of Annandale and a financial advisor with Merrill Lynch, volunteering to serve on the Foundation's board and chairing the Spring Tonic committee is a way to give back to the hospital.

"My daughter was born at Buffalo Hospital and my son has experienced the value of the ImPACT Program for high school athletes—a tool to help prevent and recognize concussions in athletes in the Wright County school districts," explained Froehlich. "It's important that the community know all of the great things the Foundation has made possible to improve the health of our community."

Spring Tonic will feature a special, private performance by Tonic Sol-fa, a musical quartet named one of the top five "must see" groups in America and a member of the Midwest Music Hall of Fame.

"This event will be unique and festive," explained Karla Heeter, executive director. "We're eager to highlight and illustrate the difference that our donors make at Buffalo Hospital. And, it will be a fun, celebratory evening."

The event is expected to sell out. Individual tickets are \$65. To reserve your ticket, go to buffalohospital.org. For event sponsorship opportunities or to purchase a table, call Heeter at 763-684-6808.

Culture of Giving

BUFFALO HOSPITAL EMPLOYEES AND PHYSICIANS RAISE A RECORD AMOUNT FOR THE BENEFIT OF PATIENTS, THE COMMUNITY AND FELLOW EMPLOYEES

In 2004, the Buffalo Hospital Foundation completed its first-ever employee giving campaign with a total of \$20,000 raised by hospital employees. Fast forward to 2010 and that total climbed to more than \$75,000. Overall, 37 percent of all Buffalo Hospital employees made a gift to the Foundation last year. Over a three-year period, hospital employees donated nearly \$210,000 for the Birth Center capital campaign.

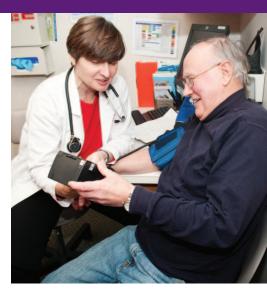
"It's incredible," said Karla Heeter, Buffalo Hospital Foundation executive director. "The culture of giving says a lot about the caring people we have working at Buffalo Hospital. Our employees want to give back to the programs and services we offer for our patients and the community."

In 2010, a new employee giving opportunity was unveiled. Through a program called Caring for Co-workers, hospital employees are able to donate to a fund designated to assist co-workers with unforeseen financial emergencies.

PREVENTION FOR PATIENTS

When Ann Sidwell, MD, an internal medicine/pediatrics physician at Allina Medical Clinic - Buffalo, noticed that some of her patients were being hospitalized because they couldn't afford a simple piece of home medical equipment, she knew she needed to do something.

"As a physician, you sometimes discover that patients aren't able to access the things they need to monitor their own health at home," explained Sidwell. "Items such as blood pressure cuffs or digital scales aren't always covered by insurance and many people can't afford something that could help keep them out of the hospital, but might cost an extra \$100 to \$200 out-of-pocket."



Ann Sidwell, MD, an internal medicine and pediatrics physician from Allina Medical Clinic – Buffalo, with a patient

Culture of Giving continued...

The fund, called Prevention for Patients, was established when Sidwell approached Heeter and made a founding gift to help meet patients' needs and give them the tools they need to take ownership of their own health. "When a physician or other health care professional sees a need, he or she is now able to approach the Foundation on behalf of the patient," said Heeter.

As an example, Sidwell notes that more than 50 percent of all people diagnosed with high blood pressure aren't adequately treated. "One patient was in the hospital with very high blood pressure, then was taken off medication and needed to be treated for low blood pressure," she explained. "Through this program, we were able to provide him with a home blood pressure cuff and he came back with readings he had taken for a week. This gave him the ability to be responsible for his blood pressure and to better care for his health care needs."

Heeter explains that the Foundation was also instrumental in purchasing 10 digital scales for a congestive heart failure study at Buffalo Hospital. Patients with congestive heart failure are required to monitor their weight daily to watch for increases in a short period of time—a classic sign of fluid build-up. "This is the type of equipment that may not be easy for some patients on a fixed income to access or afford," said Heeter.

Through the fund, the Foundation is able help physicians give patients the tools they need to stay as healthy as possible. "It's an example of thinking globally and acting locally," added Sidwell. "We all work together for the benefit of our patients."

To learn more about the Prevention for Patients fund or to make a donation, call the Buffalo Hospital Foundation at 763-684-6808.

Mammo Parties

PROMOTING EARLY BREAST CANCER DETECTION IN WRIGHT COUNTY

Buffalo Hospital Foundation once again teamed up with the Buffalo PRCA Championship Rodeo for its fourth annual Tough Enough to Wear Pink event at the Buffalo Championship Rodeo in June. The initiative helps to raise awareness about breast cancer and raise funds to make breast cancer screenings available for uninsured or underinsured women in Wright County.

Each spring and fall, Buffalo Hospital and Buffalo Clinic offer free digital mammography through Mammo Parties to uninsured or underinsured women as defined by the Minnesota Department of Health's Sage Screening program. Since 1991, the Sage Screening Program has identified more than 1,600 breast and cervical cancers in women across Minnesota.

The Mammo Parties are an opportunity to pamper and educate women, many of whom may be fearful or apprehensive about mammography while lacking insurance coverage. "We educate women on the importance of self-breast exams and getting a mammogram each year," said Priscilla McKenzie, certified mammographer at Buffalo Hospital. Pink boas, healthy food and pampering help to make the event relaxing and fun.

"This is really important for women who may not have insurance or adequate insurance to cover breast cancer screening," said Karla Heeter. "We all know someone affected by breast cancer and this is one example of how community partnerships and gifts make a difference."



Your Gifts in Action

Buffalo Hospital Foundation's mission is to serve as a catalyst for innovative services and facilities to improve community health. Generous gifts from individuals, organizations and corporations helped to make the following programs and services possible.

BIRTH CENTER. The Foundation made a commitment to raise \$1M of the \$7.1 million to build the new Birth Center. To date, more than \$850,000 has been raised.

HEALTH COACH. The Foundation funded a oneyear pilot project to provide health coaching for patients diagnosed with hypertension, offering physicians a resource to help patients lead a healthier lifestyle.

GRIEF CART. Seen as a need by our Care Management Team, the Foundation provided a Grief Cart for families of patients who are receiving end-of-life care. The cart houses refreshments, grief resources and activities for family members of all ages.

HALO SLEEPSACK SWADDLE. As a tool to help teach parents to prevent Sudden Infant Death Syndrome (SIDS) through proper sleep positioning, a Halo SleepSack Swaddle is given to each baby born at Buffalo Hospital.

IMPACT PROGRAM. The ImPACT Program helps sports-medicine clinicians prevent and recognize concussion and take appropriate action if a concussion occurs. Since implementing this program, Sister Kenny Sports Medicine clinicians have performed 607 baseline and post-injury tests for high school athletes in Wright County School Districts.

LUCUS DEVICE. This medical device is helping to save lives while making the work easier for rescue personnel and more effective for patients. It automates compressions during CPR making the process more successful. The Foundation purchased a Lucus Device for our Emergency Department a few years ago and recently provided one for each Allina ambulance unit in Wright County.

LULLABY SYSTEM. Each birth at Buffalo Hospital is celebrated when the sound of a lullaby is heard throughout the facility.

MAMMO PARTIES. With funds raised through the Tough Enough to Wear Pink and Pink Street Party events, we offer bi-annual Mammo Parties at no-cost to help women who are uninsured get screened for breast cancer. Not only do they receive digital mammography, but are pampered from the moment they come through the door.

PROJECT LIFESAVER. Implemented across Wright County by the Foundation and in partnership with Wright Hennepin Operation Round Up, the Community Health Foundation of Wright County, Elim Care, Wright County Sheriff's Department, and our local police and fire departments, Project Lifesaver helps to provide rapid response to save lives and reduce potential for serious injury for adults and children who wander due to Alzheimer's, autism, Down Syndrome, dementia and other related conditions.

HEALTH CARE SCHOLARSHIPS. The

Foundation provides scholarships annually to one student pursuing an education in the health care field at each of the nine school districts in Wright County.

Priorities for 2011

To make a gift in support of one or more of the following priorities, please return your donation in the enclosed envelope or call Karla Heeter at 763-684-6808.

TRANSFORMING CARE IN OUR COMMUNITY FUND

- Complementary therapies
- Healing environment: enhancing the patient experience
- Spiritual Care chaplain, chapel/spiritual center
- Emerging medical technologies and equipment
- Health care scholarships and continuing education
- Wellness and prevention employee, community and workplace
- Caring for Coworkers including the Prevention for Patients Fund

CANCER CARE FUND

Enhancing Buffalo Hospital's comprehensive cancer care services

- Space renovation for infusion therapy and inpatient suites
- Complementary therapies
- Medical equipment
- Cancer resource area

SISTER KENNY® REHABILITATION INSTITUTE FUND

- Kenny Kids equipment needed to enhance pediatric therapies
- Therapy equipment

BIRTH CENTER FUND

The Foundation is completing the campaign with approximately \$150,000 remaining to build one more labor and delivery room, two additional post-partum rooms and an operating room.

GREATEST NEED FUND

Unrestricted dollars available for patient-centered projects made possible only through Foundation support.

Giving Report

The following pages pay tribute to all those who supported Buffalo Hospital through donations to the Foundation in 2010. We offer our deepest gratitude to these donors who make a difference in the lives of patients and families we serve.

We are truly grateful to our donors and make every effort to list them as they prefer. Please call 763-684-6800 to correct any discrepancies that may appear in the *Report to Donors*.

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The Pink Street Party is a unique partnership between Buffalo Hospital Foundation and Sara's Dance Foundation to elevate cancer awareness and impact the quality of life for those diagnosed with cancer. Proceeds are shared by both foundations.

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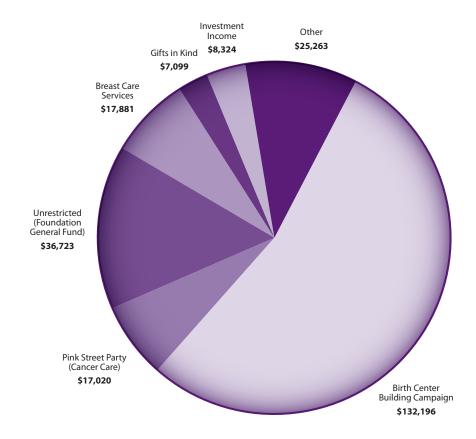
Our mission is to serve as a catalyst for innovative services and facilities to improve community health. Proceeds from the Pink Street Party are used to host Mammo Parties, offering free breast cancer screening for those who are uninsured or underinsured.



Summer Symphony
Mosaic by Suzanne Demeules of Buffalo, MN

Financial Summary

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Front row: Linda Dircks, Denise Blizil, Julie Larcom, Connie Holmes, Joyce Dehmer, Pat Hackman,
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Not pictured: Dale Lawrence, DO, Holly Minke

REVENUES, GAINS AND SUPPORT

Community contributions	\$154,077
Contributions by Allina employees	\$75,066
Gifts in Kind	\$7,099
Investment Income	\$8,324
2010 Total	\$244,506
Support from Allina Hospital & Clinics, Buffalo Hospital	\$250,762

DISBURSEMENT SUMMARY

Community health improvement	\$616,478
Net Assets of Dec. 31, 2010	\$237,841



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